

**TRADE IN SERVICES NEGOTIATIONS**

**Roadmap for the Second-Round of Negotiations: May 2021 – 2024**

|  | **Agenda/Issue** | **Activity** | **Target** | **Deadline** | **Responsibility** | |
| --- | --- | --- | --- | --- | --- | --- |
|  | Ratification/ accession to PTIS | Assist/advise Comoros on their accession/ processes to the PTIS |  | March 2024 | Comoros /Secretariat | |
|  |  | Assist/advise Angola on whether procedure (ratify or accede) to the PTIS |  | Done | Angola/Secretariat | |
|  | Angola’s offer in first six priority sectors | Assist Angola in national preparation of her offer in six priority sectors | Initial offer by Angola | Done | Angola/ Secretariat | |
|  |  | Submit and circulate of revised initial offer | Revised offer by Angola | 30 May 2023 | Angola/ Secretariat | |
|  |  | Finalise Angola’s offer during the 47th TNF-Services meeting | Angola’s final offer approved by TNF-Services | March 2024 | Angola/ TNF | |
|  | Madagascar’s offers in construction and energy-related services | Assist Madagascar in national preparation of her offer in construction and energy-related services |  |  | Madagascar/ Secretariat | |
|  | Submit and circulate of initial offer | Initial offer by Madagascar | March 2024 | Madagascar/ Secretariat | |
|  | Finalise Madagascar’s offer during the 47th TNF-Services meeting | Madagascar’s offer approved by TNF-Services | March 2024 | Madagascar/ TNF | |
|  | Mozambique’s offer in energy-related services | Assist Mozambique in national preparation of her offer in energy-related services | Initial offer by Mozambique | March 2024 | Mozambique/ Secretariat | |
|  |  | Submit and circulation of initial offer | Initial offer by Mozambique | March 2024 | Mozambique/ Secretariat | |
|  |  | Finalise of offer during the 47th TNF-Services meeting | Mozambique’s final offer approved by TNF-Services | March 2024 | Mozambique/ TNF | |
|  |  | Finalise offers (List of Commitments) by Angola, Madagascar and Mozambique adopted by CMT | List of commitments by Angola, Madagascar, and Mozambique | June/July 2024 | TNF/CMT |
|  | Sector Studies, Background Technical Papers for the 2nd Round Negotiations | Member States (MS) submit completed questionnaire on Distribution Services | Final study report on Distribution Services | 30 June 2023 | MS | |
|  | Draft study report on Distribution Services for consideration the 46th TNF-Services | Sept 2023 | TNF/Secretariat | |
|  |  | Constitute a Sector Focus Group (SFG) on Distribution Services and convene 1st meeting | Identify trade negotiating issues in the sector | Sept 2023 | TNF | |
|  |  | Submit comments on the final study report on business services | Final study report and Background Paper on Business Services | Completed |  | |
|  |  | Finalise study report and prepare background paper on business services for the 42nd TNF-Services | Completed |  | |
|  |  | Prepare and circulate a Concept Note on the organisation of SFG –BS | Identify trade negotiating issues in the sector | 15 March 2022 - done | Secretariat | |
|  |  | Submit comments on the Concept Note | 31 March 2022-done | MS | |
|  |  | Constitute SFG – Business Services (BS) and convened for 1st meeting | TNF advised on negotiating issues in the business services | Done in May 2022 | TNF | |
|  |  | 4th SFG-BS Meeting | Sept 2023 | TNF/MS | |
|  |  | Submit comments on the draft study report on Health and Related Social Services | Final study report and Background Paper on Health and related Social Services | Completed |  | |
|  |  | Finalise and submit for approval to the 42nd TNF-Services paper on Health and related Social Services | Completed |  | |
|  |  | Constitute SFG - health Services | Identify trade negotiating issues in the health (incl. prof.) and social related services | January 2024 | TNF | |
|  | Guidelines for Developing MRAs for Professional services | Circulate questionnaires to MS | Circulate the questionnaires to point persons in ALL Member States | 30th April 2023 | MS/Secretariat | |
|  | Undertake national level consultation | Sensitised stakeholders in all MS | 30th July 2023 | MS | |
|  | Submit completed questionnaires |  |  | MS |
|  | Analyse and circulate all completed questionnaires to inform SFG-BS meetings | Matrix and analysis of input in drafting negotiating texts for MRAs | 15th August 2023 | Secretariat | |
|  | Submit comments on Guidelines |  | 10th, 19th and 26th May 2023 | MS | |
|  | Consolidate MS comments and circulate revised Guidelines | Revised Guidelines | 12th May 2023 | Secretariat | |
|  | Convene TNF-Services meeting [virtual] to consider the revised Guidelines | 15th May 2023 | TNF/ Secretariat | |
|  | Convene [virtual] TNF meeting to finalise the Guidelines | Guidelines for developing and negotiating MRAs adopted | 30th May 2023 | TNF/ Secretariat | |
|  | Submit the final draft Guidelines to CMT for adoption | 30th June 2023 | TNF | |
|  | Negotiate MRAs for professional services | Develop negotiating texts in line with the Guidelines | Negotiating texts developed; | 30th August 2023 | Secretariat &  professional associations | |
|  | Commence negotiations on MRAs in professions during 4th SFG Business services meeting | Sector or profession-specific MRAs developed | September 2023 | SFG-BS/TNF | |
|  | Develop and negotiate sector or profession-specific MRAs | September 2024 | SFG-BS/TNF | |
|  | Legal scrubbing of draft MRAs | Sector or profession-specific MRAs adopted | March 2025 | MS | |
|  | Recommend final text of MRAs to CMT for adoption | June 2025 | TNF | |
|  | Sector Studies, Background Technical Papers for the 2nd Round Negotiations | Circulate an updated paper on DR Principles | Next steps on DR Principles agreed | Sept 2023 | Secretariat | |
|  | Submit comments on the Revised Background Paper – DR Principles | October 2023 | MS | |
|  | Consider revised background paper on DR Principles (46th TNF-Services) | December 2023 | Secretariat | |
|  | Member States to submit comment on TOR Study-Environmental services | Final study report on Environmental Services | Done | MS | |
|  | Draft study report on environmental services (46th TNF-Services) | Sep 2023 | Secretariat | |
|  | Constitute SFG–Environmental Services | Identify trade negotiating issues | January 2024 | TNF | |
|  | Draft Study report on educational Services for 42nd TNF-Services | Draft report educational services | 31st Feb 2022 – done | Secretariat | |
|  | Submit comments on the draft study report | 15 March 2022 – done | MS | |
|  | Constitute SFG-Education Services (47th TNF-Services meeting) | Identify trade negotiating issues in the sector | Jan 2024 | Secretariat/TNF | |
|  | Draft study report on recreational, cultural and sporting services for the 45th TNF-Services | Study report recreational, cultural and sporting Services | April 2023 - Done | Secretariat | |
|  | Comments and additional information to improve draft report on recreational, cultural, and sporting services | 15 May 2023 | MS | |
|  | Circulate final report on recreational, cultural, and sporting services | 30th May 2023 | Secretariat | |
|  | Constitute SFG - Recreational, Cultural and Sporting Services | Identify trade negotiating issues | January 2024 | TNF | |
|  | Prepare draft Annex on transport and logistics services (considering trade in distribution services) for consideration by the -45th TNF-Services | Approved Annex on Transport etc. Services | September 2023 | TNF/Secretariat | |
|  | SADC Negotiating and Scheduling Guidelines for second round | Finalise and Draft SADC Guidelines recommend to Committee of Ministers of Trade (CMT) for adoption | Guidelines for Second-Round approved | Completed in July 2021 | MS/ Secretariat | |
|  | Exchange of requests and offers in second-round sectors | Support MS in preparations, e.g., national workshops, of second-round requests and offers | MS initial offers | May 2023 - 2024 | MS/ Secretariat | |
|  | Resubmit of outstanding requests from first round negotiations | MS requests | 30 June 2023 | MS | |
|  | Submission of offers in response to the outstanding requests on 1st Round | MS offers | 30 Aug 2023 | MS | |
|  | Submit draft baseline schedules | MS offers agreed | 30 June 2023 | MS/TNF | |
|  | Exchange of MS requests and offers in business services (46 TNF-Services) including any other sectors | 30 August 2023 |
|  | Exchange of MS requests and offers all other sectors under the second round (47th TNF Services) | November 2023 |
|  | Negotiate and finalise MS’ offers for liberalisation commitments |  | 2024 | TNF | |
|  | List of MS’ Commitments | Legal Scrubbing of final agreed MS’ offers for liberalisation commitments | Offers legally scrubbed | Sept 2024 | MS/ Secretariat | |
|  | Recommend MS’ draft List of Commitments for adoption by CMT | MS list of commitments adopted | June 2025 | MS/ Secretariat | |