

# **SADC STATISTICS TEMPLATE FOR TRADE IN SERVICES**

## **Summary document**

### **Introduction**

These statistics templates have been developed to address SADC's need to improve the availability and quality of trade in services data including foreign affiliates statistics (FATS) to inform trade in services negotiations.

This summary document, the associated Excel workbook with two supporting documents on FATS and the WTO services negotiating list together set out the templates for trade in services and foreign affiliates statistics for common reporting to SADC. They also give some guidance to countries for national purposes including the collection of relevant statistics.

### **Background on SADC trade negotiations**

Under the Protocol on Trade in Services, SADC Member States are negotiating the liberalisation of services trade in the region, as mandated by the SADC Committee of Ministers of Trade and Industry. The on-going negotiations are focused principally on six priority sectors namely:

- Construction
- Financial services (which includes Insurance)
- Energy-related services
- Communication
- Transportation services
- Tourism

Furthermore, some SADC Member States are negotiating trade in services with the European Union (EU) under the Economic Partnership Agreement (EPA). This involves four participating SADC EPA States namely: Botswana, Lesotho, Mozambique and Swaziland. The focus under EPA includes Business services in addition to the six SADC priority sectors.

The statistics templates are designed to provide a common tool for the collection and compilation of statistics on trade in services, including foreign affiliates service activities in the SADC region. The templates developed are meant for the use of all SADC Member States.

### **The Statistics Templates**

There is a natural tension between trade negotiators' need for detailed information related to services sectors and statisticians' capacity to collect trade in services data systematically from commercial enterprises and individuals. These templates build on existing standard statistical frameworks to maximise the possibility of statistics authorities and indeed private sector respondents to provide the information requested in questionnaires.

These templates use the statistical framework of the balance of payments, in particular IMF's Balance of Payments Manual 6 (BPM6), which is in the process of being implemented around the world and in all the Member States of SADC, although at the time of writing only Seychelles among these has completed the migration to BPM6.

This balance of payments framework is elaborated for trade in services using the Manual on Statistics of International Trade in Services (MSITS 2010) and in particular using the Extended Balance of Payments Services Classification (EBOPS 2010). The use of MSITS 2010 is necessary to facilitate the collection of partner country information.

Regarding the commercial presence of foreign service suppliers, which is not covered in the balance of payments data, the templates use the Foreign Affiliates Statistics (FATS) framework set out in MSITS 2010, broken down by service sector and partner. FATS are divided into *inward* FATS, foreign affiliates operating in the domestic economy, and *outward* FATS, foreign affiliates abroad under the control of domestic companies.

There are three aspects to the templates. Firstly they set out clear guidance on a common data set that countries can report to SADC. Secondly they indicate certain additional information that might usefully be collected for national purposes related to trade in services negotiations. Thirdly there is some guidance on how to collect the common core data nationally including some model questions to be added to or adapted for national statistical inquiries. Here the templates draw on existing national questionnaires such as UK ONS for trade in services and Zambia for FATS (in combination with a foreign direct investment survey) and the draft Compilers Guide currently being prepared by WTO, IMF, UNSD, and others.

The common core templates aim to provide a picture of the main components of trade in services in SADC countries with partner countries and groups such as SADC, EU, as well as with other key partners including COMESA, and EAC, and the World. Detail is expanded in the priority sectors as far as is practical in terms of availability of data.

### **The Common Core Templates for Reporting to SADC**

The templates setting out the common core statistics are in three parts as follows:

1. Balance of payments trade in services statistics by partner country
2. Inward foreign affiliates statistics by partner country
3. Outward foreign affiliates statistics by partner country

### **Partner country dimension**

The partner country dimension is common to all three parts of the common core templates. The list is drawn up from a SADC perspective and is an exhaustive list of countries starting with the SADC Member States, identifies the other members of the Tripartite process (COMESA and EAC), and the European Union with whom some Member States are negotiating trade in services agreements.

The full partner country list is attached as Annex B1.

### **Balance of payments trade in services statistics by partner country**

This part of the common core templates uses selected EBOPS 2010 services items from MSITS 2010 to measure resident – non-resident trade in services by partner country. Five other dimensions are reporting country; time period (year or

year/quarter); flow (exports or imports); units of value (in terms of National currency units or US Dollars); and metadata (textual information about the data). Together this makes a seven dimensional dataset. The template is presented below and in Annex B2.

The seven fields or dimensions then are:

a: Reporting country

b: Time period: Year or year quarter

c: Flow: Exports or imports

d: Value unit: Thousand National currency units or Thousand US Dollars

e: EBOPS 2010 common items:

EBOPS 2010 Codes				EBOPS 2010 Descriptions
1				Manufacturing services on physical inputs owned by others
2				Maintenance and repair services n.i.e.
3				Transport
	3.1			Sea transport
		3.1.1		Passenger
		3.1.2		Freight
		3.1.3		Other
	3.2			Air transport
		3.2.1		Passenger
		3.2.2		Freight
		3.2.3		Other
	3.3			Other modes of transport
		3.3.1		Passenger
		3.3.2		Freight
		3.3.3		Other
	3.4			Postal and courier services
				<i>Extended classification of "Other modes of transport"</i>
	3.6			Rail transport
	3.7			Road transport
	3.8			Inland waterway transport
	3.9			Pipeline transport
	3.10			Electricity transmission
	3.11			Other supporting and auxiliary transport services
4				Travel
	4.1			Business travel
		4.1.1		Acquisition of goods and services by border, seasonal and other short-term workers
		4.1.2		Other than acquisition of goods and services by border, seasonal, and other short-term workers
	4.2			Personal travel
		4.2.1		Health-related expenditure
		4.2.2		Education-related expenditure
		4.2.3		Other personal travel
5				Construction
	5.1			Construction abroad
	5.2			Construction in the reporting economy
6				Insurance and pension services
	6.1			Direct insurance
	of which			
		6.1.2		Freight insurance
	6.2			Reinsurance
	6.3			Auxiliary insurance services
	6.4			Pension and standardised guarantee services
7				Financial services
	7.1			Explicitly charged and other financial services

	7.2			Financial intermediation services indirectly measured (FISIM)
8				Charges for the use of intellectual property n.i.e.
9				Telecommunications, computer and information services
	9.1			Telecommunications services
	9.2			Computer services
	9.3			Information services
10				Other business services
	10.1			Research and development services
	10.2			Professional and management consulting services
		10.2.1		Legal, accounting, management consulting and public relations
			10.2.1.1	Legal services
			10.2.1.2	Accounting, auditing, bookkeeping and tax consulting services
			10.2.1.3	Business and management consulting and public relations services
		10.2.2		Advertising, market research and public opinion polling
	10.3			Technical, trade-related and other business services
11				Personal, cultural and recreational services
12				Government goods and services n.i.e.
				Services not allocated
				<b>Total services</b>

f: Partner country dimension illustration:

	SADC list and grouping of partner countries					
World Total	WLD					
List of countries		Groups				Optional
Africa		SADC	COMESA	EAC	EU	SACU
SADC Total	SADC					
Angola	AGO	x				
Botswana	BWA	x				x
DR Congo	COD	x	x			
Lesotho	LSO	x				x
Madagascar	MDG	x	x			
Malawi	MWI	x	x			
Mauritius	MUS	x	x			
Mozambique	MOZ	x				
Namibia	NAM	x				x
Seychelles	SYC	x	x			
South Africa	ZAF	x				x
Swaziland	SWZ	x	x			x
Tanzania	TZA	x		x		
Zambia	ZMB	x	x			
Zimbabwe	ZWE	x	x			
Burundi	BDI		x	x		
Comoros	COM		x			
Djibouti	DJI		x			
Egypt	EGY		x			
Eritrea	ERI		x			
Ethiopia	ETH		x			
Kenya	KEN		x	x		
Libya	LBY		x			
Rwanda	RWA		x	x		
Sudan	SDN		x			
Uganda	UGA		x	x		
COMESA Total	COMS					
EAC Total	EAFC					
Tripartite Total	TRIP					
SACU Total Optional						
Benin	BEN					
Burkina Faso	BFA					
Cameroon	CMR					
Cape Verde	CPV					
Central Africa Rep	CAF					
Algeria	DZA					
Chad	CD					
Congo	COG					
Côte d'Ivoire	CIV					

Equatorial Guinea	GNQ					
Gabon	GAB					
Gambia	GMB					
Ghana	GHA					
Guinea	GIN					
Guinea-Bissau	GNB					
Liberia	LBR					
Mali	MLI					
Mauritania	MRT					
Morocco	MAR					
Niger	NER					
Nigeria	NGA					
Sao Tome and Principe	STP					
Senegal	SEN					
Sierra Leone	SLE					
Somalia	SOM					
South Sudan	SSD					
Saint Helena	SHN					
Togo	TGO					
Tunisia	TUN					
					EU	
<i>Europe</i>						
Austria	AUT				X	
Belgium	BEL				X	
Bulgaria	BGR				X	
Croatia	HRV				X	
Cyprus	CYP				X	
Czech Republic	CZE				X	
Denmark	DNK				X	
Estonia	EST				X	
Finland	FIN				X	
France	FRA				X	
Germany	DEU				X	
Greece	GRC				X	
Hungary	HUN				X	
Ireland	IRL				X	
Italy	ITA				X	
Latvia	LVA				X	
Lithuania	LTU				X	
Luxembourg	LUX				X	
Malta	MLT				X	
Netherlands	NLD				X	
Poland	POL				X	
Portugal	PRT				X	
Romania	ROU				X	
Slovakia	SVK				X	
Slovenia	SLO				X	
Spain	ESP				X	
Sweden	SWE				X	
United Kingdom	GBR				X	
<i>EU Total</i>	<i>EUN</i>					
Albania	ALB					
Andorra	AND					
Belarus	BLR					
Bosnia and Herzegovina	BIH					
Etc						

The full country list is attached at Annex B1.

g: Metadata: (Descriptive information SADC would need about the statistics reported will be determined at the implementation stage of the template, when SADC begins the data collection process. It will focus on FATS and avoid unnecessary duplication of metadata on Balance of Payments that is collected by IMF. It needs to align with international metadata reporting standards. For trade in services it would include information such as: name of Survey officer (country contact); institution(s)

responsible for Trade in services data collection; whether the data are published and where).

### **Inward foreign affiliates statistics by partner country**

This part of the common core templates uses selected International Standard Industry Classification (ISIC 4) activities by partner country and recommendations from MSITS 2010 in Chapter 4 on foreign affiliates statistics. Other dimensions are reporting country; time period (year); variables (number of *resident* enterprises, sales or output, employment); units of value (in terms of National currency units or US Dollars); and metadata (textual information about the data). Together this makes a seven dimensional dataset. The template is presented below and in Annex B4.

The 7 fields or dimensions then are:

a: Reporting country

b: Time period: Year

c: Variables: Number of Enterprises, Sales, Output, Employment

d: Value unit: Thousand National currency units or Thousand US Dollars

e: ISIC 4 common industry items: Resident affiliate activity

ISIC code				Description
Section	Divisions	Divisions	Groups	
A	01-03			<b>AGRICULTURE, FORESTRY AND FISHING</b>
B	05-09			<b>MINING AND QUARRYING</b>
C	10-33			<b>MANUFACTURING</b>
	of which			
		19-22		Total petroleum, chemical, rubber and plastic products
		29-30		Transport equipment
D	35			<b>ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>
E	36-39			<b>WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>
F	41-43			<b>CONSTRUCTION</b>
		41		Construction of buildings
		42		Civil engineering
		43		Specialized construction activities
G-S	45-96			<b>TOTAL SERVICES</b>
G	45-47			<b>WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>
H	49-53			<b>TRANSPORTATION AND STORAGE</b>
		49		Land transport and transport via pipelines
		50		Water transport
		51		Air transport
		52		Warehousing and support activities for transportation
		53		Postal and courier activities
I	55-56			<b>ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>
		55		<b>Accommodation</b>
		56		<b>Food and beverage service activities</b>
J	58-63			<b>INFORMATION AND COMMUNICATION</b>
	58-60			Publishing, audiovisual and broadcasting activities
	61			Telecommunications
	62-63			IT and other information services

K	64-66			<b>FINANCIAL AND INSURANCE ACTIVITIES</b>
		64		Financial service activities, except insurance and pension funding
			641	Monetary intermediation (banking)
		65		Insurance, reinsurance and pension funding, except compulsory social security
		66		Activities auxiliary to financial service and insurance activities
L	68			<b>REAL ESTATE ACTIVITIES</b>
M	69-75			<b>PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES</b>
		69		Legal and accounting activities
		70		Activities of head offices; management consultancy activities
		71		Architecture and engineering activities; technical testing and analysis
		72		Scientific research and development
		73		Advertising and market research
		74-75		Other professional, scientific and technical activities; veterinary activities
N	77-82			<b>ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES</b>
P-S	85-96			<b>EDUCATION, HEALTH, ARTS, RECREATION and OTHER SERVICE ACTIVITIES</b>
	XX			<b>Not allocated economic activities</b>
	Total			<b>TOTAL OF ALL ACTIVITIES</b>

f: Partner country of (non-resident) ultimate controlling entity - common items:

SADC list and grouping of partner countries						
Universe of resident enterprises	A1					
Enterprises controlled by the reporting country	A2					
Foreign-controlled enterprises	A3					
List of countries		Groups				Optional
		SADC	COMESA	EAC	EU	SACU
Africa						
SADC controlled Total	SADC					
Angola	AGO	x				
Botswana	BWA	x				x
DR Congo	COD	x	x			
Lesotho	LSO	x				x
Madagascar	MDG	x	x			
Malawi	MWI	x	x			
Mauritius	MUS	x	x			
Mozambique	MOZ	x				
Namibia	NAM	x				x
Seychelles	SYC	x	x			
South Africa	ZAF	x				x
Swaziland	SWZ	x	x			x
Tanzania	TZA	x		x		
Zambia	ZMB	x	x			
Zimbabwe	ZWE	x	x			
Burundi	BDI		x	x		
Comoros	COM		x			
Djibouti	DJI		x			
Egypt	EGY		x			
Eritrea	ERI		x			
Ethiopia	ETH		x			
Kenya	KEN		x	x		
Libya	LBY		x			
Rwanda	RWA		x	x		
Sudan	SDN		x			

Uganda	UGA		x	x		
COMESA Total	COMS					
EAC Total	EAFC					
Tripartite Total	TRIP					
SACU Total (Optional)						
Benin	BEN					
Burkina Faso	BFA					
Cameroon	CMR					
Cape Verde	CPV					
Central Africa Rep	CAF					
Algeria	DZA					
Chad	CD					
Congo	COG					
Côte d'Ivoire	CIV					
Equatorial Guinea	GNQ					
Gabon	GAB					
Gambia	GMB					
Ghana	GHA					
Guinea	GIN					
Guinea-Bissau	GNB					
Liberia	LBR					
Mali	MLI					
Mauritania	MRT					
Morocco	MAR					
Niger	NER					
Nigeria	NGA					
Sao Tome and Principe	STP					
Senegal	SEN					
Sierra Leone	SLE					
Somalia	SOM					
South Sudan	SSD					
Saint Helena	SHN					
Togo	TGO					
Tunisia	TUN					
		SADC	COMESA	EAC	EU	
<i>Europe</i>						
Austria	AUT				X	
Belgium	BEL				X	
Bulgaria	BGR				X	
Croatia	HRV				X	
Cyprus	CYP				X	
Czech Republic	CZE				X	
Denmark	DNK				X	
Estonia	EST				X	
Finland	FIN				X	
France	FRA				X	
Germany	DEU				X	
Greece	GRC				X	
Hungary	HUN				X	
Ireland	IRL				X	
Italy	ITA				X	
Latvia	LVA				X	
Lithuania	LTU				X	
Luxembourg	LUX				X	
Malta	MLT				X	
Netherlands	NLD				X	
Poland	POL				X	
Portugal	PRT				X	
Romania	ROU				X	
Slovakia	SVK				X	
Slovenia	SLO				X	
Spain	ESP				X	
Sweden	SWE				X	
United Kingdom	GBR				X	
<i>EU Total</i>	EUN					
Albania	ALB					
Andorra	AND					
Belarus	BLR					
Bosnia and	BIH					



Herzegovina						
Etc						

The full country list is attached at Annex B1.

g: Metadata: (Descriptive information SADC would need about the statistics reported will be determined at the implementation stage of the template, when SADC begins the data collection process. It will focus on FATS and avoid unnecessary duplication of metadata on Balance of Payments that is collected by IMF. It needs to align with international metadata reporting standards. It would include information such as: name of Survey officer (country contact); institution(s) responsible for inward FATS data collection; name of survey; frequency of survey; any size cut-off threshold; response rate; description of estimation of non-response; deviations from MSITS FATS recommendations; are the data published and where.

### **Outward foreign affiliates statistics by partner country**

This part of the common core templates uses selected International Standard Industry Classification (ISIC 4) activities by partner country and recommendations from MSITS 2010. It may be more difficult for statistics offices to precisely evaluate the industrial activity of non-resident enterprises controlled by resident enterprises, so the selected list of industries is slightly simplified, as only the resident enterprise can be directly surveyed.

Five other dimensions are: reporting country; time period (year); variables (number of *non-resident* enterprises, sales or output, employment); units of value (in terms of National currency units or US Dollars); and metadata. Together then this makes a seven dimensional dataset. The template is presented below and in Annex B5.

The seven fields or dimensions then are:

a: Reporting country

b: Time period: Year

c: Variables: Number of non-resident enterprises, Sales or Output, Employment

d: Value unit: Thousand National currency units or Thousand US Dollars

e: ISIC 4 common industry items:

### **Non-resident affiliate activity**

ISIC section	ISIC Division	Division	Group	Description
A	01-03			AGRICULTURE, FORESTRY, FISHING
B	05-09			MINING AND QUARRYING
C	10-33			MANUFACTURING
	of which			
		19-22		Total petroleum, chemical, rubber and plastic products
		29-30		Transport equipment
D	35			ELECTRICITY,GAS, STEAM AND AIR CONDITIONING SUPPLY
E	36-39			WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES
F	41-43			CONSTRUCTION
G-S	45-96			TOTAL SERVICES
G	45-47			WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES
H	49-53			TRANSPORTATION AND STORAGE
	of	53		Postal and courier activities

	<b>which</b>			
I	<b>55-56</b>			<b>ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>
J	<b>58-63</b>			<b>INFORMATION AND COMMUNICATION</b>
	<b>58-60</b>			Publishing, audiovisual and broadcasting activities
	<b>61</b>			Telecommunications
	<b>62-63</b>			IT and other information services
K	<b>64-66</b>			<b>FINANCIAL AND INSURANCE ACTIVITIES</b>
	<b>of which</b>			
			<b>641</b>	<b>Monetary intermediation (banks)</b>
		<b>65</b>		Insurance, reinsurance and pension funding, except compulsory social security
L	<b>68</b>			<b>REAL ESTATE ACTIVITIES</b>
M	<b>69-75</b>			<b>PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES</b>
N	<b>77-82</b>			<b>ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES</b>
P-S	<b>85-96</b>			<b>EDUCATION, HEALTH, ARTS, RECREATION and OTHER SERVICE ACTIVITIES</b>
				<b>Not allocated economic activities</b>
				<b>TOTAL OF ALL NON RESIDENT AFFILIATE ACTIVITIES</b>

f: Partner country of non-resident affiliate enterprise controlled by resident enterprises - common items:

#### SADC list and grouping of partner countries

World Total						
List of countries		Groups				Optional
Africa		SADC	COMESA	EAC	EU	SACU
SADC Total	SADC					
Angola	AGO	x				
Botswana	BWA	x				
DR Congo	COD	x	x			
Lesotho	LSO	x				
Madagascar	MDG	x	x			
Malawi	MWI	x	x			
		SADC	COMESA	EAC	EU	SACU
Mauritius	MUS	x	x			
Mozambique	MOZ	x				
Namibia	NAM	x				
Seychelles	SYC	x	x			
South Africa	ZAF	x				
Swaziland	SWZ	x	x			
Tanzania	TZA	x		x		
Zambia	ZMB	x	x			
Zimbabwe	ZWE	x	x			
Burundi	BDI		x	x		
Comoros	COM		x			
Djibouti	DJI		x			
Egypt	EGY		x			
Eritrea	ERI		x			
Ethiopia	ETH		x			
Kenya	KEN		x	x		
Libya	LBY		x			
Rwanda	RWA		x	x		
Sudan	SDN		x			
Uganda	UGA		x	x		
COMESA Total	COMS					
EAC Total	EAFC					
Tripartite Total	TRIP					
SACU Total Optional						
Benin	BEN					
Burkina Faso	BFA					
Cameroon	CMR					
Cape Verde	CPV					
Central Africa Rep	CAF					
Algeria	DZA					
Chad	CD					
Congo	COG					
Côte d'Ivoire	CIV					

Equatorial Guinea	GNQ					
Gabon	GAB					
Gambia	GMB					
Ghana	GHA					
Guinea	GIN					
Guinea-Bissau	GNB					
Liberia	LBR					
Mali	MLI					
Mauritania	MRT					
Morocco	MAR					
Niger	NER					
Nigeria	NGA					
Sao Tome and Principe	STP					
Senegal	SEN					
Sierra Leone	SLE					
Somalia	SOM					
South Sudan	SSD					
Saint Helena	SHN					
Togo	TGO					
Tunisia	TUN					
<i>Europe</i>		<b>SADC</b>	<b>COMESA</b>	<b>EAC</b>	<b>EU</b>	
Austria	AUT				X	
Belgium	BEL				X	
Bulgaria	BGR				X	
Croatia	HRV				X	
Cyprus	CYP				X	
Czech Republic	CZE				X	
Denmark	DNK				X	
Estonia	EST				X	
Finland	FIN				X	
France	FRA				X	
Germany	DEU				X	
Greece	GRC				X	
Hungary	HUN				X	
Ireland	IRL				X	
Italy	ITA				X	
Latvia	LVA				X	
Lithuania	LTU				X	
Luxembourg	LUX				X	
Malta	MLT				X	
Netherlands	NLD				X	
Poland	POL				X	
Portugal	PRT				X	
Romania	ROU				X	
Slovakia	SVK				X	
Slovenia	SLO				X	
Spain	ESP				X	
Sweden	SWE				X	
United Kingdom	GBR				X	
<i>EU Total</i>	<b>EUN</b>					
Albania	ALB					
Andorra	AND					
Belarus	BLR					
Bosnia and Herzegovina	BIH					
Etc						

The full country list is attached at Annex B1.

g: Metadata: (Descriptive information SADC would need about the statistics reported will be determined at the implementation stage of the template, when SADC begins the data collection process. It will focus on FATS and avoid unnecessary duplication of metadata on Balance of Payments that is collected by IMF. It needs to align with international metadata reporting standards. It would include information such as: name of Survey officer (country contact); institution(s) responsible for outward FATS data collection; name of survey; frequency of survey; are affiliates of foreign

controlled resident firms included; response rate; description of estimation of non-response; deviations from MSITS FATS recommendations; are the data published and where.

## **Templates contents**

The statistics templates package contains apart from this summary note:

- Annex B1 SADC List of partner countries and country groups
- Annex B2 BOP services by partner
- Annex B3 ISIC Activities
- Annex B4 Inward FATS industry by partner
- Annex B5 Outward FATS industry by partner
- Annex B6 Variables for FATS
- Annex B7 FATS compilation definitions
- Annex B8 Example questions BOP
- Annex B9 Example questions FATS
- Annex B10 Modes correspondance table
- Annex B11 GNS W 120 services list

## **References**

Manual on Statistics of International Trade in Services (MSITS 2010)

<http://unstats.un.org/unsd/tradeserv/tfsits/msits2010.htm>

Draft Compilation Guide for MSITS 2010

<http://unstats.un.org/unsd/statcom/doc14/BG-MSITS2010.pdf>

OECD Trade in services questionnaire by partner country

<http://www.oecd.org/std/its/tradeinservicesquestionnaires.htm>

UN ISIC classification of all economic activities Revision 4.0 (ISIC 4)

<http://unstats.un.org/unsd/cr/registry/isic-4.asp>

IMF Balance of Payments Manual 6th edition

<https://www.imf.org/external/pubs/ft/bop/2007/bopman6.htm>

IMF Coordinated Direct Investment Survey

<http://cdis.imf.org/>

United Nations Trade in Services Database

<http://unstats.un.org/unsd/ServiceTrade/>

United States Bureau of Economic Analysis

<http://www.bea.gov/surveys/iussurv.htm>

US Bureau of Economic Analysis Direct Investment and Multinational Enterprises

<http://www.bea.gov/international/index.htm#omc>

OECD Activity of Multinational Enterprises

<http://www.oecd.org/industry/ind/amne.htm>

UK ONS (MSITS 2010/BPM6)

[Survey of International Trade in Services](#)

Singapore Statistics (BPM5 form)

[http://www.singstat.gov.sg/Survey\\_assistance/survey\\_forms/tis01.pdf](http://www.singstat.gov.sg/Survey_assistance/survey_forms/tis01.pdf)

Bank of Zambia-Foreign Private Investment-Foreign Affiliates

<http://www.boz.zm/PrivateCapital2012/6%20-%20Foreign%20Affiliates.pdf>

WTO Services Trade

[http://www.wto.org/english/tratop\\_e/serv\\_e/serv\\_e.htm](http://www.wto.org/english/tratop_e/serv_e/serv_e.htm)

## SADC partner country and country group list

World Total	WLD					
List of countries		Groups				Optional
		SADC	COMESA	EAC	EU	SACU
<i>Africa</i>						
SADC Total	SADC					
Angola	AGO	x				
Botswana	BWA	x				x
DR Congo	COD	x	x			
Lesotho	LSO	x				x
Madagascar	MDG	x	x			
Malawi	MWI	x	x			
Mauritius	MUS	x	x			
Mozambique	MOZ	x				
Namibia	NAM	x				x
Seychelles	SYC	x	x			
South Africa	ZAF	x				x
Swaziland	SWZ	x	x			x
Tanzania	TZA	x		x		
Zambia	ZMB	x	x			
Zimbabwe	ZWE	x	x			
Burundi	BDI		x	x		
Comoros	COM		x			
Djibouti	DJI		x			
Egypt	EGY		x			
Eritrea	ERI		x			
Ethiopia	ETH		x			
Kenya	KEN		x	x		
Libya	LBY		x			
Rwanda	RWA		x	x		
Sudan	SDN		x			
Uganda	UGA		x	x		
COMESA Total	COMS					
EAC Total	EAFC					
Tripartite Total	TRIP					
SACU Total optional	SACU					
Benin	BEN					
Burkina Faso	BFA					
Cameroon	CMR					
Cape Verde	CPV					
Central Africa Rep	CAF					
Algeria	DZA					
Chad	CD					
Congo	COG					
Côte d'Ivoire	CIV					
Equatorial Guinea	GNQ					
Gabon	GAB					
Gambia	GMB					
Ghana	GHA					
Guinea	GIN					
Guinea-Bissau	GNB					
Liberia	LBR					
Mali	MLI					
Mauritania	MRT					
Morocco	MAR					
Niger	NER					
Nigeria	NGA					
Sao Tome and Principe	STP					
Senegal	SEN					
Sierra Leone	SLE					
Somalia	SOM					
South Sudan	SSD					
Saint Helena	SHN					
Togo	TGO					
Tunisia	TUN					
<i>Europe</i>		SADC	COMESA	EAC	EU	
Austria	AUT				x	

Belgium	BEL				x	
Bulgaria	BGR				x	
Croatia	HRV				x	
Cyprus	CYP				x	
Czech Republic	CZE				x	
Denmark	DNK				x	
Estonia	EST				x	
Finland	FIN				x	
France	FRA				x	
Germany	DEU				x	
Greece	GRC				x	
Hungary	HUN				x	
Ireland	IRL				x	
Italy	ITA				x	
Latvia	LVA				x	
Lithuania	LTU				x	
Luxembourg	LUX				x	
Malta	MLT				x	
Netherlands	NLD				x	
Poland	POL				x	
Portugal	PRT				x	
Romania	ROU				x	
Slovakia	SVK				x	
Slovenia	SLO				x	
Spain	ESP				x	
Sweden	SWE				x	
United Kingdom	GBR				x	
<b>EU Total</b>	<b>EUN</b>					
Albania	ALB					
Andorra	AND					
Belarus	BLR					
Bosnia and Herzegovina	BIH					
Faeroes	FRO					
Gibraltar	GIB					
Guernsey	GGY					
Holy See	VAT					
Iceland	ISL					
Isle of Man	IMN					
Jersey	JER					
Liechtenstein	LIE					
Macedonia	MKD					
Moldova	MDA					
Montenegro	MNR					
Norway	NOR					
Russia	RUS					
San Marino	SMR					
Serbia	SRB					
Switzerland	CHE					
Ukraine	UKR					
<i>America</i>						
Anguilla	AIA					
Antigua and Barbuda	ATG					
Argentina	ARG					
Aruba	ABW					
Bahamas	BHS					
Barbados	BRB					
Bermuda	BMU					
Belize	BLZ					
Bermuda	BMU					
Bolivia	BOL					
Brazil	BRA					
British Virgin Is	BVI					
Canada	CAN					
Cayman Is	CYM					
Chile	CHL					
Colombia	COL					
Costa Rica	CRI					
Cuba	CUB					
Curaçao	CUW					
Dominica	DMA					
Dominican Republic	DOM					

Ecuador	ECU				
Falkland Is	FLK				
Greenland	GRL				
Grenada	GRD				
Guatemala	GTM				
Guyana	GUY				
Haiti	HTI				
Honduras	HND				
Jamaica	JAM				
Mexico	MEX				
Montserrat	MSR				
Netherlands Antilles	ANT				
Nicaragua	NIC				
Panama	PAN				
Paraguay	PRY				
Peru	PER				
Saint Lucia	LCA				
Saint Kitts and Nevis	KNA				
Saint Martin	SXM				
Saint Vincent and the Grenadines	VCT				
Suriname	SUR				
Trinidad and Tobago	TTO				
Turks and Caicos Islands	TCA				
British Virgin Islands	VGB				
Virgin Islands, USA	VIR				
Uruguay	URY				
United States	USA				
Venezuela	VEN				
Asia					
Afghanistan	AFG				
Armenia	ARM				
Azerbaijan	AZE				
Bahrain	BHR				
Bangladesh	BGD				
Bhutan	BTN				
Brunei Darussalam	BRN				
Cambodia	KHM				
China	CHN				
Chinese Taipei	TWN				
Georgia	GEO				
Hong Kong, China	HKG				
Indonesia	IDN				
India	IND				
Iran	IRN				
Iraq	IRQ				
Israel	ISR				
Japan	JPN				
Jordan	JOR				
Kazakhstan	KAZ				
DR Korea	PRK				
Rep of Korea	KOR				
Kuwait	KWT				
Kyrgyzstan	KGZ				
Laos	LAO				
Lebanon	LBN				
Macao	MAC				
Malaysia	MYS				
Maldives	MDV				
Mongolia	MNG				
Myanmar	MMR				
Nepal	NPL				
Oman	OMN				
Pakistan	PAK				
Palestine	PSE				
Philippines	PHL				
Qatar	QAT				
Saudi Arabia	SAU				
Singapore	SGP				
Sri Lanka	LKA				
Syria	SYR				
Tajikistan	TJK				

Thailand	THA					
Timor-Leste	TLS					
Turkey	TUR					
Turkmenistan	TKM					
United Arab Emirates	ARE (UAE)					
Uzbekistan	UZB					
Viet Nam	VNM					
Yemen	YEM					
<i>Oceania</i>						
Australia	AUS					
Fiji	FIJ					
French Polynesia	PYF					
Kiribati	KIR					
Marshall Islands	MHL					
Micronesia, Federated States of	FSM					
Nauru	NRU					
New Caledonia	NCL					
New Zealand	NZL					
Northern Mariana Is	MNP					
Palau	PLW					
Papua New Guinea	PNG					
Pitcairn	PCN					
Samoa	WSM					
Solomon Islands	SLB					
Tonga	TON					
Tuvalu	TUV					
Vanuatu	VUT					
Wallis and Futuna Islands	WLF					
Australian Oceania	XBA					
American Oceania	XBU					
NZ Oceania	XBN					
<i>International Organisations</i>	<i>IORG</i>					

Notes:

1) The EU has eight outermost regions that are part of the EU for trade and other purposes. Five of the regions are part of France: Guadeloupe, Guyane, Martinique, Mayotte and Reunion; two are part of Portugal: Azores and Madeira; and one is part of Spain: Canary Islands.

2) Australian Oceania includes: Norfolk Island; American Oceania includes: American Samoa and Guam; NZ Oceania includes: Cook Islands, Niue and Tokelau.

**UN list of countries and territories (for reference only)**

([listing in alphabetical order](#)) [a/](#)

UN Numerical code	Country or area name	ISO ALPHA-3 code
4	Afghanistan	AFG
248	Åland Islands	ALA
8	Albania	ALB
12	Algeria	DZA
16	American Samoa	ASM
20	Andorra	AND
24	Angola	AGO
660	Anguilla	AIA
28	Antigua and Barbuda	ATG
32	Argentina	ARG
51	Armenia	ARM
533	Aruba	ABW
36	Australia	AUS
40	Austria	AUT
31	Azerbaijan	AZE
44	Bahamas	BHS
48	Bahrain	BHR
50	Bangladesh	BGD
52	Barbados	BRB
112	Belarus	BLR
56	Belgium	BEL
84	Belize	BLZ
204	Benin	BEN
60	Bermuda	BMU



64	Bhutan	BTN
68	Bolivia (Plurinational State of)	BOL
535	Bonaire, Saint Eustatius and Saba	BES
70	Bosnia and Herzegovina	BIH
72	Botswana	BWA
76	Brazil	BRA
92	British Virgin Islands	VGB
96	Brunei Darussalam	BRN
100	Bulgaria	BGR
854	Burkina Faso	BFA
108	Burundi	BDI
132	Cabo Verde	CPV
116	Cambodia	KHM
120	Cameroon	CMR
124	Canada	CAN
136	Cayman Islands	CYM
140	Central African Republic	CAF
148	Chad	TCD
830	Channel Islands	
152	Chile	CHL
156	China	CHN
344	China, Hong Kong Special Administrative Region	HKG
446	China, Macao Special Administrative Region	MAC
170	Colombia	COL
174	Comoros	COM
178	Congo	COG
184	Cook Islands	COK
188	Costa Rica	CRI
384	Côte d'Ivoire	CIV
191	Croatia	HRV
192	Cuba	CUB
531	Curaçao	CUW
196	Cyprus	CYP
203	Czech Republic	CZE
408	Democratic People's Republic of Korea	PRK
180	Democratic Republic of the Congo	COD
208	Denmark	DNK
262	Djibouti	DJI
212	Dominica	DMA
214	Dominican Republic	DOM
218	Ecuador	ECU
818	Egypt	EGY
222	El Salvador	SLV
226	Equatorial Guinea	GNQ
232	Eritrea	ERI
233	Estonia	EST
231	Ethiopia	ETH
234	Faeroe Islands	FRO
238	Falkland Islands (Malvinas)	FLK
242	Fiji	FJI
246	Finland	FIN
250	France	FRA
254	French Guiana	GUF
258	French Polynesia	PYF
266	Gabon	GAB
270	Gambia	GMB
268	Georgia	GEO
276	Germany	DEU
288	Ghana	GHA
292	Gibraltar	GIB
300	Greece	GRC
304	Greenland	GRL
308	Grenada	GRD
312	Guadeloupe	GLP
316	Guam	GUM
320	Guatemala	GTM
831	Guernsey	GGY
324	Guinea	GIN
624	Guinea-Bissau	GNB
328	Guyana	GUY
332	Haiti	HTI
336	Holy See	VAT
340	Honduras	HND
348	Hungary	HUN
352	Iceland	ISL

356	India	IND
360	Indonesia	IDN
364	Iran (Islamic Republic of)	IRN
368	Iraq	IRQ
372	Ireland	IRL
833	Isle of Man	IMN
376	Israel	ISR
380	Italy	ITA
388	Jamaica	JAM
392	Japan	JPN
832	Jersey	JEY
400	Jordan	JOR
398	Kazakhstan	KAZ
404	Kenya	KEN
296	Kiribati	KIR
414	Kuwait	KWT
417	Kyrgyzstan	KGZ
418	Lao People's Democratic Republic	LAO
428	Latvia	LVA
422	Lebanon	LBN
426	Lesotho	LSO
430	Liberia	LBR
434	Libya	LBY
438	Liechtenstein	LIE
440	Lithuania	LTU
442	Luxembourg	LUX
450	Madagascar	MDG
454	Malawi	MWI
458	Malaysia	MYS
462	Maldives	MDV
466	Mali	MLI
470	Malta	MLT
584	Marshall Islands	MHL
474	Martinique	MTQ
478	Mauritania	MRT
480	Mauritius	MUS
175	Mayotte	MYT
484	Mexico	MEX
583	Micronesia (Federated States of)	FSM
492	Monaco	MCO
496	Mongolia	MNG
499	Montenegro	MNE
500	Montserrat	MSR
504	Morocco	MAR
508	Mozambique	MOZ
104	Myanmar	MMR
516	Namibia	NAM
520	Nauru	NRU
524	Nepal	NPL
528	Netherlands	NLD
540	New Caledonia	NCL
554	New Zealand	NZL
558	Nicaragua	NIC
562	Niger	NER
566	Nigeria	NGA
570	Niue	NIU
574	Norfolk Island	NFK
580	Northern Mariana Islands	MNP
578	Norway	NOR
512	Oman	OMN
586	Pakistan	PAK
585	Palau	PLW
591	Panama	PAN
598	Papua New Guinea	PNG
600	Paraguay	PRY
604	Peru	PER
608	Philippines	PHL
612	Pitcairn	PCN
616	Poland	POL
620	Portugal	PRT
630	Puerto Rico	PRI
634	Qatar	QAT
410	Republic of Korea	KOR
498	Republic of Moldova	MDA
638	Réunion	REU

642	Romania	ROU
643	Russian Federation	RUS
646	Rwanda	RWA
652	Saint-Barthélemy	BLM
654	Saint Helena	SHN
659	Saint Kitts and Nevis	KNA
662	Saint Lucia	LCA
663	Saint-Martin (French part)	MAF
666	Saint Pierre and Miquelon	SPM
670	Saint Vincent and the Grenadines	VCT
882	Samoa	WSM
674	San Marino	SMR
678	Sao Tome and Principe	STP
680	Sark	
682	Saudi Arabia	SAU
686	Senegal	SEN
688	Serbia	SRB
690	Seychelles	SYC
694	Sierra Leone	SLE
702	Singapore	SGP
534	Sint Maarten (Dutch part)	SXM
703	Slovakia	SVK
705	Slovenia	SVN
90	Solomon Islands	SLB
706	Somalia	SOM
710	South Africa	ZAF
728	South Sudan	SSD
724	Spain	ESP
144	Sri Lanka	LKA
275	State of Palestine	PSE
729	Sudan	SDN
740	Suriname	SUR
744	Svalbard and Jan Mayen Islands	SJM
748	Swaziland	SWZ
752	Sweden	SWE
756	Switzerland	CHE
760	Syrian Arab Republic	SYR
762	Tajikistan	TJK
764	Thailand	THA
807	The former Yugoslav Republic of Macedonia	MKD
626	Timor-Leste	TLS
768	Togo	TGO
772	Tokelau	TKL
776	Tonga	TON
780	Trinidad and Tobago	TTO
788	Tunisia	TUN
792	Turkey	TUR
795	Turkmenistan	TKM
796	Turks and Caicos Islands	TCA
798	Tuvalu	TUV
800	Uganda	UGA
804	Ukraine	UKR
784	United Arab Emirates	ARE
826	United Kingdom of Great Britain and Northern Ireland	GBR
834	United Republic of Tanzania	TZA
840	United States of America	USA
850	United States Virgin Islands	VIR
858	Uruguay	URY
860	Uzbekistan	UZB
548	Vanuatu	VUT
862	Venezuela (Bolivarian Republic of)	VEN
704	Viet Nam	VNM
876	Wallis and Futuna Islands	WLF
732	Western Sahara	ESH
887	Yemen	YEM
894	Zambia	ZMB
716	Zimbabwe	ZWE

a/ The designations employed and the presentation of country or area names in this list do not imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations concerning the legal status of any country, territory, city or area or of its authorities, or concerning the delimitation of its frontiers or boundaries. The user of any particular dataset should consult the dataset documentation to determine the exact coverage of statistics for the country or area entities in the dataset. Various datasets may or may not include coverage of outlying and overseas areas, depending on the type of data and source.

## Balance of Payments Trade in Services by Partner Country

<b>Balance of Payments Trade in Services by Partner Country</b>						
<b>Dataset</b>						
Field 1	<b>Declaring Country:</b>					
Field 2	<b>Calendar Year or Quarter:</b>					
Field 3	<b>Units: Values - State whether Thousand NCU OR Thousand USD</b>	<b>SADC common reporting EBOPS items</b>			Potentially useful national extensions	
Field 4	<b>Flow: Exports or Imports</b>					
Field 5	<b>Type of service (Classification EBOPS 2010) - see below</b>					
<b>BPM6 Code</b>	<b>EBOPS 2010 (SADC common core items in bold type – optional items not in bold)</b>					
<i><b>SDMX code</b></i>						
<i><b>for BPM6</b></i>						
SA	<b>Manufacturing services on physical inputs owned by others</b>	x				x
SB	<b>Maintenance and repair services n.i.e.</b>	x				x
SC	<b>Transport</b>	x				x
SC1	<b>Sea transport</b>		x			x
SC11	Passenger transport by sea			x		x
SC12	Freight transport by sea			x		x
SC13	Other			x		x
SC2	<b>Air transport</b>		x			x
SC21	Passenger transport by air			x		x
SC22	Freight transport by air			x		x
SC23	Other			x		x
SC3	<b>Other modes of transport</b>		x			x
SC31	Passenger			x		x
SC32	Freight			x		x
SC33	Other			x		x
SC4	<b>Postal and courier services</b>		x			x
	<i>Extended classification of "Other modes of transport"</i>					
SC3A	Space transport					x
SC3B	<b>Rail transport</b>		x			x
SC3B1	Passenger transport on rail					x
SC3B2	Freight transport on rail					x
SC3B3	Other					x

SC3C	<b>Road transport</b>		x			x
SC3C1	Passenger transport on road					x
SC3C2	Freight transport on road					x
SC3C3	Other					x
SC3D	<b>Inland waterway transport</b>		x			x
SC3D1	Passenger transport on inland waterway					x
SC3D2	Freight transport on inland waterway					x
SC3D3	Other					x
SC3E	<b>Pipeline transport</b>		x			x
SC3F	<b>Electricity transmission</b>		x			x
SC3G	<b>Other supporting and auxiliary transport services</b>		x			x
	<i>Aggregates for all modes of transport</i>					x
SCA	All modes of transport; Passenger					x
SCAZ	of which: payable by border, seasonal, and other short-term workers					x
SCB	All modes of transport; Freight					x
SCC	All modes of transport; Other than passenger and freight					x
SCC1	All modes of transport; Other than passenger and freight; Other than Postal and courier services					x
SD	<b>Travel</b>	x				x
SD1	Goods (Travel)					x
SD2	Local transport services					x
SD3	Accommodation services					x
SD4	Food-serving services					x
SD5	Other services than goods (Travel), local transport services, accommodation services, and food-serving services					x
SD5Y	of which: Education services					x
SD5Z	of which: Health services					x
SDA	<b>Business travel</b>		x			x
SDA1	<b>Acquisition of goods and services by border,seasonal and other short-term workers</b>			x		x
SDA2	<b>Other than acquisition of goods and services by border, seasonal, and other short-term workers</b>			x		x
SDB	<b>Personal travel</b>		x			x
SDB1	<b>Health-related expenditure</b>			x		x
SDB2	<b>Education-related expenditure</b>			x		x
SDB3	<b>Other personal travel</b>			x		x
SDZ	Tourism-related services in travel and passenger transport					x
SE	<b>Construction</b>	x				x
SE1	<b>Construction abroad</b>		x			x
SE2	<b>Construction in the reporting economy</b>		x			x
SF	<b>Insurance and pension services</b>	x				x
SF1	<b>Direct insurance</b>		x			x
SF11	Life insurance					x
SF11Y	Gross life insurance premiums receivable (credits) and payable (debits)					x
SF11Z	Gross life insurance claims receivable (credits) and payable (debits)					x
SF12	<b>Freight insurance</b>			x		x
SF12Y	Gross freight insurance premiums receivable (credits) and payable (debits)					x
SF12Z	Gross freight insurance claims receivable (credits)					x

	and payable (debits)					
SF13	Other direct insurance					x
SF13Y	Gross other direct insurance premiums receivable (credits) and payable (debits)					x
SF13Z	Gross other direct insurance claims receivable (credits) and payable (debits)					x
SF2	<b>Reinsurance</b>		x			x
SF3	<b>Auxiliary insurance services</b>		x			x
SF4	<b>Pension and standardised guarantee services</b>		x			x
SF41	Pension services					x
SF42	Standardised guarantee services					x
SG	<b>Financial services</b>	x				x
SG1	<b>Explicitly charged and other financial services</b>		x			x
SG2	<b>Financial intermediation services indirectly measured (FISIM)</b>		x			x
SH	<b>Charges for the use of intellectual property n.ie.</b>	x				x
SH1	Franchises and trademarks licensing fees					
SH2	Licences for the use of outcomes of research and development					
SH3	Licences to reproduce and/or distribute computer software					
SH4	Licences to reproduce and/or distribute audio-visual and related products					
SH41	Licences to reproduce and/or distribute audio-visual products					
SH42	Licences to reproduce and/or distribute other than audio-visual products					
SI	<b>Telecommunications, computer and information services</b>	x				
SI1	<b>Telecommunications services</b>		x			
SI2	<b>Computer services</b>		x			
SI21	Computer software					x
SI21Z	of which: Software originals					x
SI22	Computer services other than computer software					x
SI3	<b>Information services</b>		x			
SI31	News agency services					
SI32	Other information services					
SJ	<b>Other business services</b>	x				
SJ1	<b>Research and development services</b>		x			
SJ11	Work undertaken on a systematic basis to increase the stock of knowledge					
SJ111	Provision of customised and non-customised R&D services					
SJ112	Sale of proprietary rights arising from R&D					
SJ1121	Patents					
SJ1122	Copyrights arising from research and development					
SJ1123	Industrial processes and designs					
SJ1124	Sales of proprietary rights arising from R&D other than patents, copyrights arising from R&D and industrial processes and designs					
SJ12	Research and development services other than work undertaken on a systematic basis to increase the stock of knowledge					
SJ2	<b>Professional and management consulting services</b>		x			x
SJ21	<b>Legal, accounting, management consulting and public relations</b>			x		x
SJ211	<b>Legal services</b>				x	x

SJ212	<b>Accounting, auditing, bookkeeping and tax consulting services</b>				X	X
SJ213	<b>Business and management consulting and public relations services</b>				X	X
SJ22	<b>Advertising, market research and public opinion polling</b>			X		X
SJ22Z	of which: Convention, trade-fair and exhibition organization services					X
SJ3	<b>Technical, trade-related and other business services</b>		X			X
SJ31	Architectural, engineering, scientific and other technical services					X
SJ311	Architectural services					X
SJ312	Engineering services					X
SJ313	Scientific and other technical services					X
SJ32	Waste treatment and de-pollution, agricultural and mining services					X
SJ321	Waste treatment and de-pollution					X
SJ32X	Agricultural and mining services (sum of SJ322 and SJ323)					X
SJ322	Services incidental to agriculture, forestry and fishing					X
SJ323	Services incidental to mining, and oil and gas extraction					X
SJ33	Operating leasing services					X
SJ34	Trade-related services					X
SJ35	Other business services n.i.e.					X
SJ35Z	of which: Employment services, i.e., search, placement and supply services of personnel					X
SK	<b>Personal, cultural and recreational services</b>	X				
SK1	Audiovisual and related services					
SK11	Audiovisual services					
SK11Z	of which: Audiovisual originals					
SK12	Artistic related services					
SK2	Other personal, cultural and recreational services					
SK21	Health services					
SK22	Education services					
SK23	Heritage and recreational services					
SK24	Other personal services					
SL	<b>Government goods and services n.i.e.</b>	X				
SL1	Embassies and consulates					
SL2	Military units and agencies					
SL3	Other government goods and services					
SN	<b>Services not allocated</b>	X				
S	<b>Total Services</b>	X				
	<i>EBOPS 2010 complementary groupings</i>					
	Audio-visual transactions					
	of which: C.1.1 Licences to use audio-visual products					
	Cultural transactions					
	Computer software transactions					
	of which: C.3.1 Licences to use computer software products					
	Call-centre services					X
	Total services transactions between related enterprises					X
	Total trade-related transactions					

	Environmental transactions					
	Total health services					
	Total education services					
Field 6	<b>Partner country: SADC Partner Country or Country Grouping List – as in Annex B1</b>					
Field 7	<b>Metadata:</b>					

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## List of ISIC Rev 4 Industries

ISIC 4 Section and Division Industry List	SADC Common Items (IFATS)	IFATS for National Use	SADC Common Items (OFATS)	OFATS National Use
A - Agriculture, forestry and fishing	x	x	x	x
01 - Crop and animal production, hunting and related service activities				
02 - Forestry and logging				
03 - Fishing and aquaculture				
B - Mining and quarrying	x	x	x	x
05 - Mining of coal and lignite		x		
06 - Extraction of crude petroleum and natural gas		x		
07 - Mining of metal ores		x		
08 - Other mining and quarrying		x		
09 - Mining support service activities		x		
C - Manufacturing	x	x	x	x
10 - Manufacture of food products				
11 - Manufacture of beverages				
12 - Manufacture of tobacco products				
13 - Manufacture of textiles				
14 - Manufacture of wearing apparel				
15 - Manufacture of leather and related products				
16 - Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials				
17 - Manufacture of paper and paper products				
18 - Printing and reproduction of recorded media				
19 - Manufacture of coke and refined petroleum products		x		
20 - Manufacture of chemicals and chemical products		x		
21 - Manufacture of basic pharmaceutical products and pharmaceutical preparations	x	x	x	x
22 - Manufacture of rubber and plastics products		x		
23 - Manufacture of other non-metallic mineral products				
24 - Manufacture of basic metals				
25 - Manufacture of fabricated metal products, except machinery and equipment				
26 - Manufacture of computer, electronic and optical products				
27 - Manufacture of electrical equipment				
28 - Manufacture of machinery and equipment n.e.c.				
29 - Manufacture of motor vehicles, trailers and semi-trailers	x	x	x	x
30 - Manufacture of other transport equipment		x		
31 - Manufacture of furniture				
32 - Other manufacturing				
33 - Repair and installation of machinery and equipment				
D - Electricity, gas, steam and air conditioning supply	x	x	x	x
35 - Electricity, gas, steam and air conditioning supply				
E - Water supply; sewerage, waste management and remediation activities	x	x	x	x
36 - Water collection, treatment and supply				
37 - Sewerage				
38 - Waste collection, treatment and disposal activities; materials recovery				
39 - Remediation activities and other waste management services				
F - Construction	x	x	x	x
41 - Construction of buildings	x	x		
42 - Civil engineering	x	x		
43 - Specialized construction activities	x	x		
G - Wholesale and retail trade; repair of motor vehicles and	x	x	x	x

motorcycles				
45 - Wholesale and retail trade and repair of motor vehicles and motorcycles				
46 - Wholesale trade, except of motor vehicles and motorcycles				
47 - Retail trade, except of motor vehicles and motorcycles				
H - Transportation and storage	x	x	x	x
49 - Land transport and transport via pipelines	x	x		x
50 - Water transport	x	x		x
51 - Air transport	x	x		x
52 - Warehousing and support activities for transportation	x	x		x
53 - Postal and courier activities	x	x	x	x
I - Accommodation and food service activities	x	x	x	x
55 - Accommodation	x	x		
56 - Food and beverage service activities	x	x		
J - Information and communication	x	x	x	x
58 - Publishing activities				
59 - Motion picture, video and television programme production, sound recording and music publishing activities	x	x	x	x
60 - Programming and broadcasting activities				
61 - Telecommunications	x	x	x	x
62 - Computer programming, consultancy and related activities	x	x	x	x
63 - Information service activities		x		
K - Financial and insurance activities	x	x	x	x
64 - Financial service activities, except insurance and pension funding	x	x		x
<b>641 Monetary intermediation (banks)</b>	x	x	x	x
65 - Insurance, reinsurance and pension funding, except compulsory social security	x	x	x	x
66 - Activities auxiliary to financial service and insurance activities	x	x		x
L - Real estate activities	x	x	x	x
68 - Real estate activities				
M - Professional, scientific and technical activities	x	x	x	x
69 - Legal and accounting activities	x	x		
70 - Activities of head offices; management consultancy activities	x	x		
71 - Architectural and engineering activities; technical testing and analysis	x	x		
72 - Scientific research and development	x	x		
73 - Advertising and market research	x	x		
74 - Other professional, scientific and technical activities	x	x		
75 - Veterinary activities		x		
N - Administrative and support service activities	x	x	x	x
77 - Rental and leasing activities		x		
78 - Employment activities		x		
79 - Travel agency, tour operator, reservation service and related activities		x		
80 - Security and investigation activities		x		
81 - Services to buildings and landscape activities		x		
82 - Office administrative, office support and other business support activities		x		
O - Public administration and defence; compulsory social security				
84 - Public administration and defence; compulsory social security				
P - Education		x		
85 - Education				
Q - Human health and social work activities	x	x	x	x
86 - Human health activities				
87 - Residential care activities				
88 - Social work activities without accommodation				

R - Arts, entertainment and recreation	x		
90 - Creative, arts and entertainment activities			
91 - Libraries, archives, museums and other cultural activities			
92 - Gambling and betting activities			
93 - Sports activities and amusement and recreation activities			
S - Other service activities	x		
94 - Activities of membership organizations			
95 - Repair of computers and personal and household goods			
96 - Other personal service activities			
T - Activities of households as employers; undifferentiated goods- and services-producing activities of households for own use			
97 - Activities of households as employers of domestic personnel			
98 - Undifferentiated goods- and services-producing activities of private households for own use			
U - Activities of extraterritorial organizations and bodies			
99 - Activities of extraterritorial organizations and bodies			

Source:UNSD

## Inward FATS - Activity of resident affiliates under foreign control by industrial sector and country of control

Inward FATS - Activity of resident affiliates under foreign control by industrial sector and country of control				
Dataset				
Field 1	REPORTING COUNTRY:			
Field 2	YEAR:			
Field 3	VARIABLE: NUMBER OF ENTERPRISES; SALES; OUTPUT; or EMPLOYMENT			
Field 4	UNIT: units for number of enterprises and employment or values ( NCU or USD) for sales and output			
Field 5	ISIC Revision 4 Industry – see below			
<b>ISIC Common Core Codes for SADC reporting</b>				
Section	Division	Group	Description of activity	
A	01-03		<b>AGRICULTURE, FORESTRY AND FISHING</b>	
B	05-09		<b>MINING AND QUARRYING</b>	
C	10-33		<b>MANUFACTURING</b>	
	of which			
		19-22	Total petroleum, chemical, rubber and plastic products	
		29-30	Transport equipment	
D	35		<b>ELECTRICITY, GAS, STEAM AND AIR CONDITIONING SUPPLY</b>	
E	36-39		<b>WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES</b>	
F	41-43		<b>CONSTRUCTION</b>	
		41	Construction of buildings	
		42	Civil engineering	
		43	Specialized construction activities	
G-S	45-96		<b>TOTAL SERVICES</b>	
G	45-47		<b>WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES</b>	
H	49-53		<b>TRANSPORTATION AND STORAGE</b>	
		49	Land transport and transport via pipelines	
		50	Water transport	
		51	Air transport	
		52	Warehousing and support activities for transportation	
		53	Postal and courier activities	
I	55-56		<b>ACCOMMODATION AND FOOD SERVICE ACTIVITIES</b>	
		55	Accommodation	
		56	Food and beverage service activities	
J	58-63		<b>INFORMATION AND COMMUNICATION</b>	
	58-60		Publishing, audiovisual and broadcasting activities	
	61		Telecommunications	

	62-63			IT and other information services
K	64-66			<b>FINANCIAL AND INSURANCE ACTIVITIES</b>
		64		Financial service activities, except insurance and pension funding
		of which	641	Monetary intermediation (banking)
		65		Insurance, reinsurance and pension funding, except compulsory social security
		66		Activities auxiliary to financial service and insurance activities
L	68			<b>REAL ESTATE ACTIVITIES</b>
M	69-75			<b>PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES</b>
		69		Legal and accounting activities
		70		Activities of head offices; management consultancy activities
		71		Architecture and engineering activities; technical testing and analysis
		72		Scientific research and development
		73		Advertising and market research
		74-75		Other professional, scientific and technical activities; veterinary activities
N	77-82			<b>ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES</b>
P-S	85-96			<b>EDUCATION, HEALTH, ARTS, RECREATION and OTHER SERVICE ACTIVITIES</b>
	XX			Not allocated economic activities
	Total			<b>TOTAL OF ALL ACTIVITIES</b>
Field 6	Partner country of controlling enterprise: see below			
	A1 Universe of Enterprises; A2 Controlled by compiling country;			
	A3 Foreign-controlled enterprises; SADC partner country and country group list – see Annex B1			
Field 7	Metadata			

## Outward FATS - Activity of affiliates abroad controlled by residents of the compiling country by industrial sector and country of location

### Dataset

Field 1	DECLARING COUNTRY:		
Field 2	YEAR:		
Field 3	VARIABLE: NUMBER OF ENTERPRISES; SALES; OUTPUT; or EMPLOYMENT		
Field 4	UNIT: units or NCU or USD		
Field 5	ISIC Rev 4 Industry	-see below	
ISIC Common Core Codes for SADC reporting			
Section	Division		Group      Description of activity
A	01-03		AGRICULTURE, FORESTRY, FISHING
B	05-09		MINING AND QUARRYING
C	10-33		MANUFACTURING
	of which		
		19-22	Total petroleum, chemical, rubber and plastic products
		29-30	Transport equipment
D	35		ELECTRICITY,GAS, STEAM AND AIR CONDITIONING SUPPLY
E	36-39		WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES
F	41-43		CONSTRUCTION
G-S	45-96		TOTAL SERVICES
G	45-47		WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES
H	49-53		TRANSPORTATION AND STORAGE
	of which	53	Postal and courier activities
I	55-56		ACCOMMODATION AND FOOD SERVICE ACTIVITIES
J	58-63		INFORMATION AND COMMUNICATION
	58-60		Publishing, audiovisual and broadcasting activities
	61		Telecommunications
	62-63		IT and other information services
K	64-66		FINANCIAL AND INSURANCE ACTIVITIES
	of which		
		641	Monetary intermediation (banks)
		65	Insurance, reinsurance and pension funding, except compulsory social security
L	68		REAL ESTATE ACTIVITIES
M	69-75		PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES
N	77-82		ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES
P-S	85-96		EDUCATION, HEALTH, ARTS, RECREATION and OTHER SERVICE ACTIVITIES
			Not allocated economic activities
	Total		TOTAL OF ALL NON RESIDENT AFFILIATE

				ACTIVITIES
Field 6	Partner country of domestically controlled affiliate abroad:			
	SADC partner country and country group list – see Annex B1			
Field 7	Metadata:			

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### **List of variables for FATS**

( **common core in bold and** for optional national use not in bold)

- |          |   |
|----------|---|
| <b>1</b> | <b>No. of Enterprises</b>                         |
| <b>2</b> | <b>Sales (turnover) and/or gross output</b>       |
| <b>3</b> | <b>Employment</b>                                 |
| 4        | Value Added                                       |
| 5        | Exports and imports of goods and services         |
| 6        | Exports and imports of services                   |
| 6        | Compensation of employees                         |
| 7        | Purchases of goods and services                   |
| 8        | Purchases of services                             |
| 9        | Receipt and Payment of Royalties and License Fees |
| 10       | Net Operating Surplus                             |
| 11       | Assets, Liabilities and Net Worth                 |

Source: MSITS 2010 Chapter 4



## **FATS Compilation Definitions**

### **FATS COMPILATION**

There are two basic approaches to developing statistics on foreign affiliates, which are not necessarily mutually exclusive. The first approach entails conducting surveys that request information directly on the operations of resident affiliates of foreign enterprises and foreign affiliates of domestic enterprises. The first approach may be an extension of or related to investment surveys. This is illustrated in an example FATS/FDI questionnaire from Zambia attached in document D.

The second approach, which can be used only for inward investment, identifies the subset of existing data on resident enterprises that are foreign-controlled enterprises.

### **MAIN FATS DEFINITIONS** **(Drawn from OECD FATS definitions)**

#### **Control**

The notion of control for an enterprise implies the ability to appoint a majority on board of directors to run the enterprise, guide its activities and determine its strategy. This ability is exercised by a single direct investor or a group of associated shareholders acting in concert and controlling the majority (more than 50%) of ordinary shares or voting power.

The data requested relate to **majority foreign-controlled** affiliates and to **majority-controlled** foreign affiliates of domestic firms.

#### **Direct and indirect control**

A company A which possesses the majority of ordinary shares or voting power in a company B is considered to have direct control of that company. For example, if company A controls 70% of the shares of company B and company B in its turn controls 60% of the shares of company C, company A has indirect control over company C via its control over company B, even though it does not directly possess a majority of shares in company C.

#### **Ultimate control enterprise (ultimate controlling institutional unit - UCI)**

An investor (company or individual) is considered to be the ultimate control investor if it is at the head of a chain of companies and directly or indirectly controls all the enterprises in the chain without itself being controlled by another investor.

The data requested for both inward and outward activity should be compiled according to the ultimate controlling institutional unit concept.

#### **Target population for inward investment**

The target population comprises all enterprises and all branches under foreign control.

#### **Target population for outward investment**

The target population of **statistical units** is composed of all foreign affiliates that are controlled (directly or indirectly) by residents of the compiling country.

The target population of **reporting units** is composed of all resident parent companies. Affiliates of parent companies under foreign control (e.g. regional headquarters) should be included in the population of reporting units.

#### **Target population for parent companies controlled by residents of the compiling country**

The target population is composed of the reporting units used to compile the outward investment data.

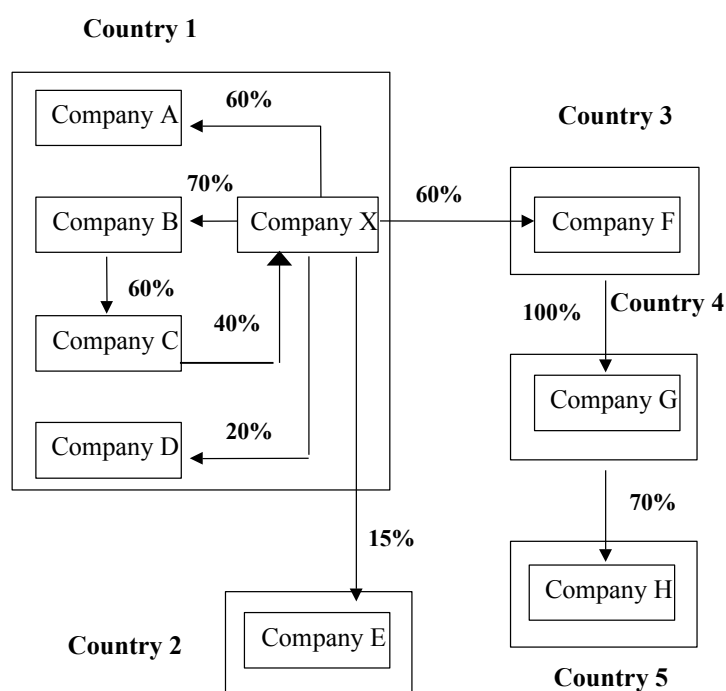
### Parent company

There are two possible situations:

#### a) Parent company controlled by residents of the compiling country

From the point of view of a compiling country, the parent company of foreign subsidiaries is the consolidated enterprise consisting of (i) the domestic enterprise which invests abroad but which no domestic or foreign enterprise controls (by majority stake) and (ii) all domestic firms in which the preceding firm or person controls directly or indirectly.

In the example given in the following figure:

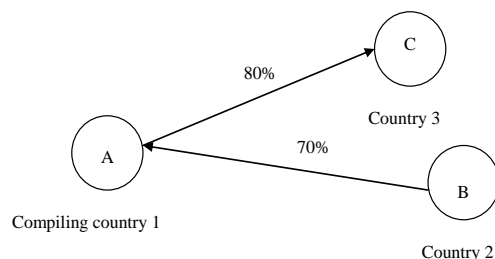


The parent of companies F, G and H is the consolidated enterprise (group) in Country 1 consisting of companies X, A, B and C. Enterprise C is included in the group since B, which is majority-controlled by X, has direct control of C.

Company D is not included in the group since X has only a minority ownership of D, which might be an independent enterprise or part of another group.

In this case, the resident parent company (consisting of companies X, A, B and C) is the UCI.

## b) Parent company under foreign control



In the above example, company A in compiling country 1 is controlled by company B in country 2, whereas company A controls company C in country 3. In this case, company A is the parent company of company C, while company B is the parent company of company A and the ultimate controller of companies A and C.

In this case, the resident parent company is not the UCI.

### Statistical unit

The information concerning the statistical unit may be collected either by *enterprise* or by *establishment*.

An *enterprise* is an autonomous legal entity that is required to draw up a balance sheet and profit and loss statements. It may consist of one or various production units belonging to the same owner(s).

By *establishment* is meant a combination of activities carried out by a single entity with a view to producing as homogeneous as possible a set of goods and services, in respect of which it is possible to collect separate data about production, inputs, labour and capital.

The basic unit chosen should be clearly indicated. Also, when the exact number of enterprises (or establishments) and the values of the other economic variables cannot be provided by sector, the percentage of firms in each of the three categories of foreign control should be estimated.

### Industrial classification

The classification used is ISIC Revision 4.

### Definition of economic variables

#### 1. Number of enterprises

The statistical units correspond essentially to three levels of production:

The ***establishment***, as defined in the System of National Accounts (SNA 2008), is an enterprise, or part of an enterprise, that is situated in a single location and in which only a single productive activity is carried out or in which the principal productive activity accounts for most of the value added. This entity is also called a “local kind-of-activity unit” (local KAU). The establishment theoretically has no legal autonomy, but this is not necessarily true as there are many single establishment firms that have legal autonomy, while its accounts contain all information relating to such factors as employment, gross value of production and

intermediate consumption, apart from overheads, which are reported in the enterprise's accounts.

An **enterprise** is defined as “an institutional unit [...] producer of goods and services. The term enterprise may refer to a corporation, a quasi-corporation, a non-profit institution or an unincorporated enterprise” (SNA 2008, §5.1).

The **enterprise group** is an “association of enterprises bound together by legal and/or financial links. A group of enterprises can have more than one decision-making centre, especially for policy on production, sales and profits. It may centralise certain aspects of financial management and taxation”. Its activities may be in the industrial, service or banking sectors, and sometimes concurrently in two or all three (conglomerates). It may be located within a country (in which case it is a domestic group) or, as is more commonly the case, in several countries (multinational group).

The statistical unit chosen should be clearly indicated. The most relevant unit may vary depending on the variable in question. For example, gross operating surplus (but also R&D or technology receipts and payments), should be collected at the enterprise level only, while intra-firm exports or imports can be collected only at the enterprise group level.

## **2a. Number of employees**

Persons who work for an employer (corporate enterprise or sole proprietorship) and who have a contract of employment and receive compensation in the form of wages, salaries, fees, gratuities, piecework pay or remuneration in kind.

The relationship of employer to employee exists when there is an agreement, which may be formal or informal, between an enterprise and a person, normally entered into voluntarily by both parties, whereby the person works for the enterprise in return for remuneration in cash or in kind.

A worker is considered to be a wage or salary earner of an observation unit if he or she receives a wage or salary from the unit regardless of where the work is done (in or outside the production unit). A temporary worker is considered to be an employee of the temporary employment enterprise and not of the production unit (customer) in which he works.

In particular the following are considered as employees:

- owners of corporations and quasi-corporations if they work in these enterprises; students who have a formal commitment whereby they contribute to the enterprise's process of production in return for remuneration and/or education services;
- homeworkers if there is an explicit agreement that the homeworker is remunerated on the basis of the work done and they are included on the pay-roll.

The number of employees includes part-time workers, seasonal workers, persons on strike or on short-term leave, but excludes those persons on long-term leave. These statistics may be collected:

- as an annual average
- as a snapshot statistic at a given date.

## **2b. Number of persons employed in full-time equivalent units**

The number of employees converted into full-time equivalents (FTE). Figures for the number of persons working less than the standard working time of a full-year full-time worker should be converted into full-time equivalents, with regard to the working time of a full-time full-year employee in the unit.

Included in this category are people working less than a standard working day, less than the standard number of working days in the week, or less than the standard number of weeks/months in a year. The conversion should be carried out on the basis of the number of hours, days, weeks or months worked.

## **2c. Number of persons employed**

The number of persons employed is defined as the total number of persons who work in the observation unit (inclusive of working proprietors, partners working regularly in the unit and unpaid family workers), as well as persons who work outside the unit who belong to it and are paid by it (e.g. sales representatives, delivery personnel, repair and maintenance teams). It includes persons absent for a short period (e.g. sick leave, paid leave or special leave), and also those on strike, but not those absent for an indefinite period. It also includes part-time workers who are regarded as such under the laws of the country concerned and who are on the payroll, as well as seasonal workers, apprentices and home workers on the payroll.

The number of persons employed excludes manpower supplied to the unit by other enterprises, persons carrying out repair and maintenance work in the enquiry unit on behalf of other enterprises, as well as those on compulsory military service.

Unpaid family workers refer to persons who live with the proprietor of the unit and work regularly for the unit, but do not have a contract of service and do not receive a fixed sum for the work they perform. This is limited to those persons who are not included on the payroll of another unit as their principal occupation.

## **3. Sales or Turnover**

### ***Definition***

Sales or Turnover comprises the totals invoiced by the observation unit during the reference period, and this corresponds to market sales of goods or services supplied to third parties. These sales may be included in accounts under the headings “net turnover” or “other operating income”.

Turnover includes all duties and taxes on the goods or services invoiced by the unit with the exception of the VAT (or sales tax) invoiced by the unit vis-à-vis its customer and other taxes directly linked to turnover. It also includes all other charges (transport, packaging, etc.) passed on to the customer, even if these charges are listed separately in the invoice. Reduction in prices, rebates and discounts as well as the value of returned packing must be deducted, but not cash discounts.

Turnover does not include sales of fixed assets. Operating subsidies received from public authorities are also excluded.

**For the statistics on insurance activities**, it is proposed to collect gross premiums written as a substitute for turnover.

**Gross premiums written** shall comprise all amounts due during the financial year in respect of insurance contracts regardless of the fact that such amounts may relate in whole or in part to a later financial year, and shall include *inter alia*:

- (i) premiums yet to be written, where the premium calculation can be done only at the end of the year;
- (ii) – single premiums, including annuity premiums,
  - in life assurance, single premiums resulting from bonus and rebate provisions in so far as they must be considered as premiums on the basis of contracts and where national legislation requires or permits their being shown under premiums;
- (iii) additional premiums in the case of half-yearly, quarterly or monthly payments and additional payments from policyholders for expenses borne by the insurance undertaking;
- (iv) in the case of co-insurance, the undertaking's portion of total premiums;
- (v) reinsurance premiums due from ceding and retroceding insurance undertakings, including portfolio entries, after deduction of:
  - portfolio withdrawals credited to ceding and retroceding insurance undertakings, and
  - cancellations.

**For the statistics on pension funds activities**, the corresponding title of this characteristic is 'Total pension contributions'. This characteristic shall comprise all pension contributions, due during the financial year, in respect of pension contracts, such as all mandatory contributions, other regular contributions, voluntary additional contributions, incoming transfers, other contributions.

#### **4. Gross Output**

The output value is defined as turnover or revenue from sales of goods and rendering of services, plus or minus the changes in stocks of finished products, work in progress and goods and services purchased for resale, minus the purchases of goods and services for resale (only for the goods and services sold during the reporting period and excluding the costs of storage and transport of the goods purchased for resale), plus capitalised production, plus other (operating and extra-ordinary) income (excluding subsidies). Income and expenditure classified as financial or as revenue in the form of interests and dividends in company accounts is excluded from production value. Included in purchases of goods and services for resale are the purchases of services purchased in order to be rendered to third parties in the same condition.

**For the statistics on activities of ISIC Rev.4 groups 65.1 and 65.2**, the output value is defined gross premiums earned plus total portfolio investment income plus other services produced minus gross (expected) claims incurred, excluding claims management expenses plus capital gains and provisions.

**For the statistics on credit institutions activities**, the production value is defined as interest receivable and similar income less interest payable and similar charges plus commissions receivable plus income from shares and other variable-yield securities plus net profit or net loss on financial operations plus other operating income.

**For the statistics on pension funds activities**, the production value is defined as turnover less insurance premiums payable plus investment income plus other income plus insurance claims receivable less total expenditure on pensions less net change in technical provisions.

**For the enterprises of the ISIC Rev.4 class 64.11 (central banks)**, the production value is defined as interest receivable and similar income less interest payable and similar charges plus commissions receivable plus income from shares and other variable-yield securities plus net profit or net loss on financial operations plus other operating income.

An example of a combined direct investment and FATS questionnaire is of note from Zambia. This questionnaire also meets the needs of the IMF Coordinated Direct Investment Survey (CDIS). Selected questions adapted from the Zambian questionnaire are included in Annex B9. For further information about CDIS including the statistics see: <http://www.imf.org/external/np/sta/cdis/index.htm>.

## Example questions on trade in services by partner country

### Example Trade in services (EBOPS questions) for a business survey

*Below is an extract from a UK ONS trade in services questionnaire aimed at businesses (excluding transport and financial services firms). It may also be useful to consider if some of the information by partner country can be obtained by adapting an ITRS.*

Service Code	Service Activity	Income from Exports	Expenditure on imports
		Currency unit (e.g. 1000 NCU)	
SA	<b>Manufacturing services on goods owned by others</b>		
	For imports:		
	Include the fees charged by foreign businesses for the processing, assembly, labelling and packing of goods overseas that are owned by your business.		
	For exports:		
	Include services provided by your business for the processing, assembly, labelling and packing of goods overseas that are owned by a foreign business		
SB	<b>Maintenance and repair services</b>		
	Exclude the value of parts and material supplied by the repairer, if they are invoiced separately from the charge for the maintenance and repair service.		
	For imports:		
	Include the fees charged by foreign businesses for maintenance and repair work on goods owned by your business.		
	For exports:		
	Include maintenance and repair work on goods that are owned by foreign residents		
SE	<b>Construction Services</b>		
	Construction covers the creation, renovation, repair, maintenance or extension of fixed assets in the form of buildings, land improvements, and other such engineering constructions as roads, bridges and dams.		



Exclude construction where an independent subsidiary, branch, or an overseas accounting or banking facility is set-up to run the project.

SE2

**Construction in this country**

--	--

**For imports:**

Include the total amount of expenditure by your business to a business abroad for construction in this country. Include:  
any goods and services that are purchased in order to complete construction, regardless of country of origin.

**For exports:** Include (if known) the amount of goods and services that the business located abroad purchases whilst in this country, regardless of their origin to aid in the completion of construction.  
Exclude any labour purchased abroad

SE1

**Construction abroad**

--	--

**For imports:**

Include the value of goods and services, for example, bricks and engineering expertise purchased abroad by your business for construction abroad.

Exclude any labour purchased from the home country.

**For exports:**

Include the total amount of revenue received by your business for construction abroad. Include any goods and services that are purchased in order to complete construction, regardless of country of origin.

*[SH For further guidance on construction calculation in trade in services see MSITS 2010 Chapter 3]*

SH

**Charges for the use of Intellectual Property**

--	--

sum of Aa + Ab+ Ba + Bb+ Ca+ Cb below

**Trade marks, franchises, brands** or design rights A trade mark is a sign that distinguishes your services from those of your competitors (you may refer to your trade mark as your 'brand'). It can be, for example, words, logos or a combination of both. A design right protects the overall visual appearance of a product or part of a product.

A

a) Outright sales and purchases of the above, resulting in transfer of ownership . . . . .

A

b) Charges or payments for the use of the above, but without transfer of ownership (such as franchises and licences to reproduce and/or distribute) . . . . .


**Copyrighted literary works**, sound recordings, films, television programmes and databases. Copyright can protect literary works, including novels, instruction manuals, song lyrics and newspaper articles. Dramatic, musical and artistic works might also be copyrighted. Copyrights may apply to technical drawings, architecture, diagrams, maps or logos. Please also include any computer programmes or databases that are copyrighted.

- B a) Outright sales and purchases of the above, resulting in transfer of ownership .....

--	--

- B b) Charges or payments for the use of the above, but without transfer of ownership (also include here licences to reproduce or distribute software) . . .  
.....

--	--

**Patents and other intellectual property** that are the end result of research and development. Patents protect the features and the processes that make things work. Include outcomes of research and development that have a value but may not necessarily be patented.

- C a) Outright sales and purchases of the above, resulting in transfer of ownership .....

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- C b) Charges or payments for the use of the above, but without transfer of ownership .....

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## **Telecommunications, Computer and Information Services**

SI

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### **SI1 Telecommunication services**

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Include the transmission of sound, images or other information by telephone, telex, facsimile or telegram, satellite, e-mail, radio and television broadcasting, business network services, teleconferencing and support facilities, mobile telecommunication services, internet backbone services, internet access and online access services.

Exclude the value of any information transmitted, installation services for telecoms equipment

### **SI2 Computer services**

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Include computer courses designed for a specific user

Exclude charges for licences to either reproduce or distribute software (code H000) and leasing of computers without an operator (Code J330)

SI3	<b>Information services</b> Includes news agency, photographs, articles, publishing, database, web search portals and other information services	
SJ	<b>Miscellaneous Business Services</b> Equals the sum of K100+K200+K300	
SJ1	<b>Research and development services</b> Provision of R&D services Include work undertaken on a systematic basis to increase the stock of knowledge, provision of R&D services that are made to order, development of non-customised R&D, commercial research including those relating to electronics, pharmaceuticals, biotechnology and development of operating systems that represent technological advances. Also include provision of product or process development and testing activities and any other service trade related to R&D that is not included above. Includes sale of intellectual property rights arising from R&D Exclude technical studies (K300) and consultancy work (include in code K200 consulting services)	
SJ2	<b>Professional and Management Consulting Services</b> = sum of legal, accountancy, business management and advertising	
SJ211	<b>Legal Services</b>	
SJ212	<b>Accountancy, auditing, bookkeeping and tax consulting services</b>	
SJ213	<b>Business management and management consulting services:</b> Include advisory, guidance and operational assistance services provided to businesses for business policy and strategy and overall planning and control of an organisation (include public relations services)	
SJ22	<b>Advertising, market research and opinion polling services</b> (also includes conference, trade fair and exhibition services)	
SJ3	<b>Technical, trade-related and other business services</b> Includes architectural, engineering, scientific and other technical services Includes waste treatment, depollution, agricultural and mining services Includes operational leasing services Includes recruitment, trade-related and other business services	

## **Partner countries**

We require a breakdown by partner country of the total value of each service exported from or imported to this country by your business, during the reporting period for each international service that your business conducted, write:

- i) the service code (reported above)
- ii) the partner country or countries that your business has exported from or imported to this country
- iii) the value exported by partner country
- iv) the value imported by partner country.

In the last row, write the total value of all your international trade in services.

Exclude tax both inside and outside this country.

Example  
for  
Country  
X

Service Code	Partner Country	Income from Exports	Expenditure on Imports
		Report to the nearest 1,000 currency units	Report to the nearest 1,000 currency units
SJ2	Kenya	20	35
SE2	China		1950
	<b>Total value of international trade services in</b>	20	1985

N.B. If you believe that your country has very few main trading partners, then a simpler partner country form question might look like:

SI	<b>Telecommunication services</b>	Income from exports	Total	Expenditure on imports
			Country 1	
			Country 2	
			Country 3	
			Enter country name	

***Tourism/Travel Some basic questions for an Exit Survey of travellers for Country X***

1. What is your country of residence? (If Country X then go to Q9)
2. What is your nationality?
3. Date of entry to Country X
- 4a. What was your main address during your stay in Country X?
- 4b. Was this a hotel, hotel apartment, private residential accommodation, campsite, nature reserve lodge, other (please describe)? ...
- 5a. What was the purpose of your visit to Country X? [ Business, Personal (Holiday, Visit relatives or friends, Education, Health, Other - please state)]
- 5b. If your visit was for business, were you an employee of an employer in this country?
6. Was your visit part of a prepaid package holiday?
7. How much approximately did you spend on your visit to Country X? [ ..... Currency]
8. Describe your arrival journey to Country X from which country did you start your travel - and means of transport (if air - state airline)
- Q9 a and 9b are only for residents of Country X
- 9a. What is your country of final destination on leaving Country X? And means of transport (if air - state airline)
- 9b. What is the purpose of your visit abroad [ Business, Personal (Holiday, Visit relatives or friends, Education, Health, Other - please state)]
10. Date and signature

*While values are needed for balance of payments, numbers of people are useful for tourism and other policy uses.*

For national purposes a few additional questions on expenditure related to Q7 may be very useful: e.g. How much did you spend on accommodation; food and drink services; and local transport services?

**Other trade in services forms references**

United States Bureau of Economic Analysis

<http://www.bea.gov/surveys/iussurv.htm>

UK ONS

[Survey of International Trade in Services](#)

Singapore Statistics (BPM5 form)

[http://www.singstat.gov.sg/Survey\\_assistance/survey\\_forms/tis01.pdf](http://www.singstat.gov.sg/Survey_assistance/survey_forms/tis01.pdf)

## Example Foreign Affiliate Statistics Questions

Below is an extract of questions adapted from a Zambia FDI/FATS questionnaire aimed at direct investment businesses. It is of note that the Zambia questionnaire is a joint venture of the Bank of Zambia, The Central Statistical Office, and the Zambia Development Agency and issued under the authority of BOZ, CSO and ZDA Acts of Parliament.

### Selected Questions

Please tick the appropriate currency you will use in completing this questionnaire. If your data are in other currencies use the table of exchange rates to convert them to national currency.

**A**

Enterprise name	Currency of reporting	
	National Currency Unit	US Dollar

### Reporting period:

The questionnaire asks for data on a calendar year basis. If your financial year is different, then indicate the period on the form. When you submit data, provide estimates for the calendar year based on your knowledge of the business.

### Residency:

The survey focuses on **residency** and not nationality. Your company is a resident enterprise, if it has been operating or intends to operate in this country for a year or more, regardless of nationality. Non-resident enterprises or individuals live or operate (or intend to live or operate) outside this country for a year or more. A special case is International Organisations and embassies which are not deemed to be resident in countries where they are located.

## B General Information

### Details of Reporting Enterprise

1.1 Enterprise name:	1.2. Date of establishment of your enterprise:
1.3. Previous name ( if name has changed):	1.4. Date of commencement of operations:

1.5. Legal status of company (please tick)

Individual proprietorship		Public limited company	
Partnership		Parastatal company	
Private Limited Company		Other (please specify)	

1.6. Type of investment at the time of first investment (please tick):

New operation:		Merger:		Acquisition:	
----------------	--	---------	--	--------------	--

1.7. Postal address:

1.8. Office telephone number:

1.9. Website address:

1.10. Is your enterprise a special purpose entity? (Please tick)

Yes ☐ No ☐

1.11. Is your company an investment fund or does it manage investment funds?

Yes ☐ No ☐

1.12. Is this enterprise part of a group operating in this country ?

Yes ☐ No ☐

If **Yes** list the other enterprises in the group (and please indicate in the table below if data for those enterprises is included or not)

Name of other resident enterprises in your Group	Included	Not included

1			
2			
3			
4			
5			
6			

### 1.13 Industrial Classification

Describe the principle business activity of your enterprise (e.g. mining, manufacture of food products, computer services, etc)

-----

### 1.14 Describe the enterprise's main products and services in order of importance

i	ii	iii
iv	v	vi

### 2.0 Financial and operational data on the resident enterprise

Description	Amounts in 2014
2.1. Total assets at end 2014	
2.2. Total liabilities (excluding equity) at end 2014	
2.3. Net worth at end 2014 = total assets (2.1) – total liabilities (2.2)	
2.4. Sales or turnover in 2014	
2.5. Net operating surplus (or loss)	
2.6. Taxes on income	
2.7. Net Profit after Tax	
2.8. Total dividends distributed/declared	
2.9. Salaries and wages paid	
2.10. Total imports of goods	
2.10.1 of which from foreign affiliates	
2.11 Total imports of services	
2.11.1 of which from foreign affiliates	
2.12. Total exports of goods	
2.12.1 of which to foreign affiliates	
2.13 Total exports of services	
2.13.1 of which to foreign affiliates	
2.14 Research and development expenditures	
2.15 Training expenditures	
2.16 Payments of royalties and license fees	
2.17 Gross output (value) = Turnover +value of closing stocks –opening stocks)	
2.18 Operating expenditure	
2.19 Value added = Gross output (2.17) – Operating expenditure (2.18)	
2.20 Total employment (number of employees) at end of year	

### 3.0 Employment

Indicate in the table below the number of employees in your company based on the given categories as at the end of the year.

Categories	Number of employees	
	2014	
	Nationals	Foreign nationals
3.1 Management		
3.2. Technical/skilled		
3.3 Unskilled		
3.4 Casual		
Sub total		
Grand Total		

### 4.0 Shareholding structure of your enterprise as at 31 December 2013 and 31 December

**2014**

Name of shareholder	Country of residence	Investment relationship Direct Investor (DI); Direct Investment Entity (DIE); Fellow enterprise (FE); Portfolio equity investment (PEI); Investment fund shares (IFS); Resident (R); Other	Is the shareholder a Special purpose entity (Yes or No)?	Percentage (%) shareholding	
				31 Dec 2013	31 Dec 2014
1.					
2.					
3.					
4.					
5.					
6. All other					
Total					

**5.0 Indicate below, the name and country of residence of the ultimate controlling company/entity for this enterprise.**

Name	Country of residence

**6.0 Foreign investments abroad by your enterprise (Foreign Assets)**

Equity type	Recipient country (continue on separate sheet if necessary)	% shareholding	Investment relationship Direct Investor (DI); Direct Investment Entity (DIE); Fellow enterprise (FE); Portfolio equity investment (PEI); Investment fund shares (IFS); Other	A Closing balance 31 Dec 2013	B Purchase/increase in 2014	C Sales/Decrease in 2014	D Closing balance 31 Dec 2014
Paid up share capital							
Share premium							
Accumulated retained earnings (loss)							
Reserves							



Other equity							
Investment fund shares							
Investment fund shares (accumulated retained earnings)							

References:

IMF CDIS model questionnaires inward and outward

<http://www.imf.org/external/np/sta/cdis/pdf/2009/120109f1.pdf>

<http://www.imf.org/external/np/sta/cdis/pdf/2009/120109f2.pdf>

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## EBOPS Services by Mode of Supply (approximate correspondence table) – for national use only

EBOPS Services by Modes of Supply							
For national use							
An explanation of the potential use and limitations of this correspondence table between modes of supply and activity and balance of payments classifications is to be found in Chapter V of MSITS 2010.							
<b>Simplified Allocation of FATS and balance of payments data to modes of supply</b>							
	FATS (sales or output)	Balance of payments trade in services					
		Mode(s)					
	Mode 3	1	2	4	1&4	2&4	3&4
Manufacturing services	x		x				
Maintenance and repair services	x		x				
Transport	x	x					
Passenger	x	x					
Freight	x	x					
Other	x						
Postal and courier services	x	x					
Service to domestic carriers in foreign ports	x		x				
Other	x	x					
Travel			x				
Goods							
Local transport services	x		x				
Accommodation services	x		x				
Food-serving services	x		x				
Other services	x		x				
Construction	x						x
Goods							
Services	x						x
Insurance and pension services	x	x					
Financial services	x	x					
Charges for the use of intellectual property	x	x					
Telecommunications, computer and information services	x				x		
Telecommunications services	x	x					
Computer services	x				x		
Information services	x	x					
Other business services	x				x		
Research and development services	x				x		
Professional and management consulting services	x				x		
Technical, trade-related and other business services	x						
Architectural, engineering, scientific and other technical services	x				x		
Waste treatment and de-pollution, agricultural and mining services	x						
Waste treatment and de-pollution	x					x	
Services incidental to agriculture, forestry and fishing	x		x				
Services incidental to mining, and oil and gas extraction	x		x				
Operating leasing services	x	x					
Trade-related services	x	x					
Other business services n.i.e.	x				x		
Personal, cultural and recreational services	x				x		
Distribution (wholesale, retail trade) services	x	x					
N.b. The allocation by mode may vary from country to country and between different services in the same sector							
An explanation of the potential use and limitations of this correspondence table is to be found in Chapter V of MSITS 2010.							
Source: Table V.2 MSITS 2010 pp132-133							

## **GNS/W/120 Services list for trade negotiations**

The GNS/W/120 services trade negotiating list was last revised in July 1991. It is not a statistical classification of service products as such. Although a correspondence was made to the UN Central Product Classification (CPC) Provisional version at the time, technology and the organisation of service provision have evolved. Statistical classifications of services have also evolved in their wake. For this and other reasons the correspondence to current balance of payments (EBOPS 2010) and industry/activity (ISIC revision 4) classifications are in certain cases only approximate or incomplete.

To find the best correspondence for a particular sector the reader is referred initially to the explanatory notes in MSITS 2010 (UN et al), (ISIC Revision 4) UN, and CPC Version 2.0 (UN). Particular questions may also be sent to [Statistics@wto.org](mailto:Statistics@wto.org) for advice.

The GNS/W/120 list is set out below for reference.

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**WORLD TRADE**

**ORGANIZATION**

RESTRICTED

**MTN.GNS/W/120**  
10 July 1991

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(98-0000)

Special Distribution

### **SERVICES SECTORAL CLASSIFICATION LIST**

Note by the WTO Secretariat

The secretariat indicated in its informal note containing the draft classification list (24 May 1991) that it would prepare a revised version based on comments from participants. The attached list incorporates, to the extent possible, such comments. It could, of course, be subject to further modification in the light of developments in the services negotiations and ongoing work elsewhere.

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## SERVICES SECTORAL CLASSIFICATION LIST

<u>SECTORS AND SUB-SECTORS</u>		<u>CORRESPONDING CPC Provisional</u>
1.	<u>BUSINESS SERVICES</u>	<u>Section B</u>
a.	Legal Services	
c.	Taxation Services	863
d.	Architectural services	8671
e.	Engineering services	8672
f.	Integrated engineering services	8673
g.	Urban planning and landscape architectural services	8674
i.	Veterinary services	932
j.	Services provided by midwives, nurses, physiotherapists and para-medical personnel Other	93191
B.	<u>Computer and Related Services</u>	
	installation of computer hardware	
c.	Data processing services	843
d.	Data base services	844
e.	Other	845+849
C.	<u>Research and Development Services</u>	
b.	R&D services on social sciences and humanities	852
c.	Interdisciplinary R&D services	853
D.	<u>Real Estate Services</u>	
b.	On a fee or contract basis	822
E.	<u>Rental/Leasing Services without Operators</u>	
b.	Relating to aircraft	83104
c.	Relating to other transport equipment	83101+83102+
e.	Other	832
F.	<u>Other Business Services</u>	
b.	Market research and public opinion polling services	864
d.	Services related to man. consulting	866
e.	Technical testing and analysis serv.	8676
f.	Services incidental to agriculture, hunting and forestry	881

h.	Services incidental to mining	883+5115
i.	Services incidental to manufacturing	884+885 (except for 88442)
j.	Services incidental to energy distribution	887
k.	Placement and supply services of Personnel	872
l.	Investigation and security	873
m.	Related scientific and technical consulting services	8675
n.	Maintenance and repair of equipment (not including maritime vessels, aircraft or other transport equipment)	633+ 8861-8866
o.	Building-cleaning services	874
p.	Photographic services	875
q.	Packaging services	876
r.	Printing, publishing	88442
s.	Convention services	87909*
t.	Other	8790
2.	<u>COMMUNICATION SERVICES</u>	
A.	<u>Postal services</u>	7511
B.	<u>Courier services</u>	7512
C.	<u>Telecommunication services</u>	
a.	Voice telephone services	7521
b.	Packet-switched data transmission services	7523**
c.	Circuit-switched data transmission services	7523**
d.	Telex services	7523**
e.	Telegraph services	7522
f.	Facsimile services	7521**+7529**
g.	Private leased circuit services	7522**+7523**
h.	Electronic mail	7523**
i.	Voice mail	7523**
j.	On-line information and data base retrieval	7523**
k.	electronic data interchange (EDI)	7523**
l.	enhanced/value-added facsimile services, incl. store and forward, store and retrieve	7523**
m.	code and protocol conversion	n.a.
n.	on-line information and/or data processing (incl.transaction processing)	843**
o.	other	
D.	<u>Audiovisual services</u>	
a.	Motion picture and video tape production and	9611

\*The (\*) indicates that the service specified is a component of a more aggregated CPC item specified elsewhere in this classification list.

\*\* The (\*\*) indicates that the service specified constitutes only a part of the total range of activities covered by the CPC concordance (e.g. voice mail is only a component of CPC item 7523).

	distribution services	
b.	Motion picture projection service	9612
c.	Radio and television services	9613
d.	Radio and television transmission services	7524
e.	Sound recording	n.a.
f.	Other	
E.	<u>Other</u>	
3.	<u>CONSTRUCTION AND RELATED ENGINEERING SERVICES</u>	
A.	<u>General construction work for buildings</u>	512
B.	<u>General construction work for civil engineering</u>	513
C.	<u>Installation and assembly work</u>	514+516
D.	<u>Building completion and finishing work</u>	517
E.	<u>Other</u>	511+515+518
4.	<u>DISTRIBUTION SERVICES</u>	
A.	<u>Commission agents' services</u>	621
B.	<u>Wholesale trade services</u>	622
C.	<u>Retailing services</u>	631+632 6111+6113+6121
D.	<u>Franchising</u>	8929
E.	<u>Other</u>	
5.	<u>EDUCATIONAL SERVICES</u>	
A.	<u>Primary education services</u>	921
B.	<u>Secondary education services</u>	922
C.	<u>Higher education services</u>	923
D.	<u>Adult education</u>	924
E.	<u>Other education services</u>	929
6.	<u>ENVIRONMENTAL SERVICES</u>	
A.	<u>Sewage services</u>	9401

B.	<u>Refuse disposal services</u>	9402
C.	<u>Sanitation and similar services</u>	9403
D.	<u>Other</u>	
7.	<u>FINANCIAL SERVICES</u>	
A.	<u>All insurance and insurance-related services</u>	812**
a.	Life, accident and health insurance services	8121
b.	Non-life insurance services	8129
c.	Reinsurance and retrocession	81299*
d.	Services auxiliary to insurance (including broking and agency services)	8140
B.	<u>Banking and other financial services</u> (excl. insurance)	
a.	Acceptance of deposits and other repayable funds from the public	81115-81119
b.	Lending of all types, incl., inter alia, consumer credit, mortgage credit, factoring and financing of commercial transaction	8113
c.	Financial leasing	8112
d.	All payment and money transmission services	81339**
e.	Guarantees and commitments	81199**
f.	Trading for own account or for account of customers, whether on an exchange, in an over-the-counter market or otherwise, the following:	
	- money market instruments (cheques, bills, certificate of deposits, etc.)	81339**
	- foreign exchange	81333
	- derivative products incl., but not limited to, futures and options	81339**
	- exchange rate and interest rate instruments, inclu. products such as swaps, forward rate agreements, etc.	81339**
	- transferable securities	81321*
	- other negotiable instruments and financial assets, incl. bullion	81339**
g.	Participation in issues of all kinds of securities, incl. under-writing and placement as agent (whether publicly or privately) and provision of service related to such issues	8132
h.	Money broking	81339**
i.	Asset management, such as cash or portfolio management, all forms of collective investment management, pension fund management, custodial depository and trust services	8119+** 81323*
j.	Settlement and clearing services for financial assets, incl. securities, derivative products, and other negotiable instruments	81339** or 81319**
k.	Advisory and other auxiliary financial	8131

	services on all the activities listed in Article 1B of MTN.TNC/W/50, incl. credit reference and analysis, investment and portfolio research and advice, advice on acquisitions and on corporate restructuring and strategy	or	8133
1.	Provision and transfer of financial information, and financial data processing and related software by providers of other financial services		8131
C.	<u>Other</u>		
8.	<u>HEALTH RELATED AND SOCIAL SERVICES</u> (other than those listed under 1.A.h-j.)		
A.	<u>Hospital services</u>		9311
B.	<u>Other Human Health Services</u>		9319 (other than 93191)
C.	<u>Social Services</u>		933
D.	<u>Other</u>		
9.	<u>TOURISM AND TRAVEL RELATED SERVICES</u>		
A.	<u>Hotels and restaurants (incl. catering)</u>		641-643
B.	<u>Travel agencies and tour operators services</u>		7471
C.	<u>Tourist guides services</u>		7472
D.	<u>Other</u>		
10.	<u>RECREATIONAL, CULTURAL AND SPORTING SERVICES</u> (other than audiovisual services)		
A.	<u>Entertainment services</u> (including theatre, live bands and circus services)		9619
B.	<u>News agency services</u>		962
C.	<u>Libraries, archives, museums and other cultural services</u>		963
D.	<u>Sporting and other recreational services</u>		964
E.	<u>Other</u>		
11.	<u>TRANSPORT SERVICES</u>		
A.	<u>Maritime Transport Services</u>		



a.	Passenger transportation	7211
b.	Freight transportation	7212
c.	Rental of vessels with crew	7213
d.	Maintenance and repair of vessels	8868**
e.	Pushing and towing services	7214
f.	Supporting services for maritime transport	745**
B.	<u>Internal Waterways Transport</u>	
a.	Passenger transportation	7221
b.	Freight transportation	7222
c.	Rental of vessels with crew	7223
d.	Maintenance and repair of vessels	8868**
e.	Pushing and towing services	7224
f.	Supporting services for internal waterway transport	745**
C.	<u>Air Transport Services</u>	
a.	Passenger transportation	731
b.	Freight transportation	732
c.	Rental of aircraft with crew	734
d.	Maintenance and repair of aircraft	8868**
e.	Supporting services for air transport	746
D.	<u>Space Transport</u>	733
E.	<u>Rail Transport Services</u>	
a.	Passenger transportation	7111
b.	Freight transportation	7112
c.	Pushing and towing services	7113
d.	Maintenance and repair of rail transport equipment	8868**
e.	Supporting services for rail transport services	743
F.	<u>Road Transport Services</u>	
a.	Passenger transportation	7121+7122
b.	Freight transportation	7123
c.	Rental of commercial vehicles with operator	7124
d.	Maintenance and repair of road transport equipment	6112+8867
e.	Supporting services for road transport services	744
G.	<u>Pipeline Transport</u>	
a.	Transportation of fuels	7131
b.	Transportation of other goods	7139
H.	<u>Services auxiliary to all modes of transport</u>	
a.	Cargo-handling services	741
b.	Storage and warehouse services	742
c.	Freight transport agency services	748
d.	Other	749
I.	<u>Other Transport Services</u>	
12.	<u>OTHER SERVICES NOT INCLUDED ELSEWHERE</u>	95+97+98+99